


SUBJECT: Award of Bid No. 22-044C, Purchase Tactical Tender to Hughes Fire Equipment, for the contract amount of \$684,418.00.

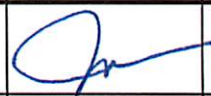
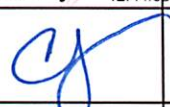



AGENDA OF: September 21, 2021

ASSEMBLY ACTION:

Approved Under the Consent Agenda
9-21-21 

MANAGER RECOMMENDATION: Present to the Assembly for consideration.

APPROVED BY MICHAEL BROWN, BOROUGH MANAGER: 

Route To:	Department/Individual	Initials	Remarks
	Purchasing Officer		
	Emergency Services Director	Ken Barkley	Digitally signed by Ken Barkley Date: 2021.09.07 12:44:03 -08'00'
	Finance Director		
	Borough Attorney		
	Borough Clerk		

ATTACHMENT (S) : Fiscal Note: Yes X No
 Cost Proposal (1p)

SUMMARY STATEMENT: The Central Matanuska-Susitna Borough Fire Department has a requirement to add a new Tactical Tender designed to meet the needs of our growing community and position the department to respond to the threat of wildland/interface fires. The tender will be capable of carrying it's 2000 gallons of water off-road, is equipped with a 1250 gallon per minute (gpm) PTO pump and compressed foam system enabling the truck to pump and roll, allowing for the pretreating of fuels and structures on the move and attacking running fires. The new apparatus will be housed at Station 6-1.

In accordance with MSB Code 3.08.360 and utilizing our membership with H-GacBuy (MSB member #ILC20-10697) the borough requested,

received and deemed acceptable a pricing proposal from Hughes Fire Equipment through contract number FS12-19A.

Delivery is expected within 13 - 17 months after contract execution.

In accordance with MSB 3.08.170(B), Administration requests authority to modify the resulting contract completion date by 30 days for unforeseen circumstances.

The Central Mat-Su Fire Department services Assembly District #4, however is prepared to respond throughout the Borough.

RECOMMENDATION OF ADMINISTRATION: Award of **BID NO. 22-044C, PURCHASE TACTICAL TENDER to HUGHES FIRE EQUIPMENT** for the contract amount of **SIX HUNDRED EIGHTY-FOUR THOUSAND FOUR HUNDRED EIGHTEEN DOLLARS AND 00/100 CENTS (\$684,418.00)**.

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: September 21, 2021

SUBJECT: Award of Bid No. 22-044C, Purchase Tactical Tender to Hughes Fire Equipment, for the contract amount of \$684,418.00.

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <u>YES</u> NO
AMOUNT REQUESTED <u>\$684,418⁰⁰</u>	FUNDING SOURCE <u>Fire Svc Cap. Projects</u>
FROM ACCOUNT # <u>465.00.00 4xx,xxx</u>	PROJECT # <u>45066-6600-6664</u>
TO ACCOUNT :	PROJECT #
VERIFIED BY: <u>[Signature]</u>	CERTIFIED BY:
DATE: <u>9-7-21</u>	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL		<u>684.4</u>				
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other		<u>684.4</u>				
TOTAL		<u>684.4</u>				

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY:

PHONE:

DEPARTMENT:

DATE:

APPROVED BY:

DATE:

[Signature]

9/8/2021



July 26, 2021

Central Mat Su, Alaska

One (1) International HV507 SF 4DR Diesel 6X6 Skeeter Flat Bed Body Type 4 AK5715

Build Location: Hillsboro, Texas

Proposal Price (FOB Wasilla, AK)	691,025.00
Less payment upon completion @ factory discount	(6,607.00)
Proposal price including discounts	<u>\$ 684,418.00</u>

Terms:

Delivery: The unit would be ready for delivery from the factory within 8 to 12 months after receipt of executed contract/PO and receipt of chassis at manufacturer's facility. Delivery is subject to change pending Skeeter's delivery schedule at time of order. This time does not include any possible delays that may be caused by supply chain shortages, national disasters, or pandemic.

Expires: The above proposal will be valid for 90 days.

Payment Terms:

a. If pre-payment discount options are elected, the following terms will apply:

i. **Payment Upon Completion at Factory Discount:** If elected, final payment is due prior to apparatus leaving the factory for delivery. If payment is not processed upon receipt of invoice the discount total will be required in addition to the invoice

b. Final payment due prior to the unit leaving the factory for delivery.

Performance Bond: A performance bond is included in the above price and will be provided after order placement. If customer elects to remove the performance bond **\$6,842.00** may be deducted from the purchase price.

Consortium Purchase: The proposal is based on the apparatus being purchased through H-GAC (Houston-Galveston Area Council) utilizing contract FS12-19A valid until 11/30/2021. It is the purchaser's responsibility to determine if the use of consortiums meets their purchasing requirements.

Please include this verbiage on your purchase order to satisfy the consortium requirements,
**"THIS PURCHASE ORDER IS ISSUED PURSUANT TO THE H-GAC (HOUSTON – GALVESTON AREA COUNCIL)
CONTRACT FS12-19A VALID UNTIL 11/30/2021"**

Transportation: Transportation of the unit to be driven from the factory to the Port of Tacoma, WA and then barge transported to the Port of Anchorage, and then land driven by a qualified transporter to the final destination in Wasilla, Alaska is included in the above pricing. If customer elects to transport the apparatus from the factory, \$14,593.00 may be deducted from the purchase price. If this option is elected payment in full and proof of insurance must be provided prior to leaving the factory and the customer is responsible for compliance with all state, local and federal DOT requirements.

Inspection Trips: Two (2) factory inspection trips for three (3) fire department customer representatives is included in the above pricing. The inspection trips will be scheduled at times mutually agreed upon between the manufacture's representative and the customer. Airfare, lodging and meals while at the factory are included. In the event the customer is unable to travel to the factory or the factory is unable to accept customers due to the restrictions caused by a national disaster or pandemic then the Dealership reserves the right to use forms of electronic media to accomplish the intention of the inspection trips. Every effort will be made to make the digital media as thorough as possible to satisfy the expectations of the of the customer. If the Department elects to forgo an inspection trip \$2,450.00 per traveler (per trip) will be deducted from the final invoice.

Acceptance of Proposal: If the customer wishes to purchase the proposed apparatus Hughes Fire Equipment will provide the Customer its form of Purchase Agreement for the Customer's review and signature. If the Customer desires to use its standard form of purchase order as the Purchase Agreement, the purchase order is subject to review for any required revisions prior to acceptance. **All purchase orders shall be made out to Hughes Fire Equipment Inc.**