

SUBJECT: Authorization to Purchase Sodium Chloride from Bering Marine Corporation for the amount of \$780,000.00.

AGENDA OF: July 20, 2021

ASSEMBLY ACTION:

*Approved under the Consent agenda
7-20-21*

MANAGER RECOMMENDATION: Present to the assembly for consideration.

APPROVED BY MICHAEL BROWN, BOROUGH MANAGER:

MB

Route To:	Department/Individual	Initials	Remarks
	Purchasing	<i>MB</i>	
	Public Works Director	<i>TDL</i>	<i>12 July 2021</i>
	Finance Director	<i>CK</i>	
	Borough Attorney	<i>MS</i>	
	Borough Clerk	<i>MB 7/12/21</i>	<i>PSM</i>

ATTACHMENT(S): Fiscal Note: Yes X No
Bering Marine Corporation Quote: (lpg)

SUMMARY STATEMENT: The Matanuska-Susitna Borough utilizes sodium chloride in its winter road maintenance. This product is blended with the road sand and applied to areas where icing exists. The Borough will require approximately 4,000 tons of sodium chloride to meet its needs for the coming winter. In the past we have purchased this product utilizing the State of Alaska contract in order to take advantage of their bulk pricing. It is our intention to do so again this year.

MSB 3.08.360 allows the borough to enter into procurement agreements with the state when it is in the best interest of the borough. Competition was done by the State of Alaska, Department of Transportation and Public Facilities through a formal bidding process. Delivery of this product is required by October 15, 2021.

RECOMMENDATION OF ADMINISTRATION: Authorization to purchase
SODIUM CHLORIDE from **BERING MARINE CORPORATION** for the amount of
SEVEN HUNDRED EIGHTY THOUSAND AND NO/100 DOLLARS (\$780,000.00).

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: July 20, 2021

SUBJECT: Authorization to Purchase Sodium Chloride from Bering Marine Corporation for the amount of \$780,000.00

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <u>YES</u> NO
AMOUNT REQUESTED <u>\$780,000</u>	FUNDING SOURCE <u>Various RSAs</u>
FROM ACCOUNT # <u>270/271/273/274/275/276/277/</u>	PROJECT #
TO ACCOUNT: <u>278/279/280/281/282/285. XXXXX</u>	PROJECT #
VERIFIED BY: <u>Kim W. Laid</u>	CERTIFIED BY:
DATE: <u>7/12/21</u>	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2022	FY2023	FY2024	FY2025	FY2026	FY2027
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL	<u>780.0</u>					
---------	--------------	--	--	--	--	--

REVENUE						
---------	--	--	--	--	--	--

FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other	<u>780.0</u>					
TOTAL	<u>780.0</u>					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: _____ PHONE: _____
 DEPARTMENT: Chryenne Hendel DATE: _____
 APPROVED BY: _____ DATE: 7/12/2021



Bering Marine Corporation
6520 Kulis Drive
Anchorage, AK 99502-1816
Main: (907) 245-1544
Fax: (907) 245-1744

SALT QUOTE

CUSTOMER Matanuska Susitna Borough

PRODUCT Sodium Chloride Type 1-Bulk

QUANTITIY Aproximately 4000 short tons

PRICE \$195/ton FOB Central Landfill located at 1201 North 49th State Street, Palmer Alaska

PRICE BREAKDOWN	Salt	\$ 174.00
	Loading/weighing	\$ 2.50
	Trucking	\$ 18.50

AM 21-059