


## MATANUSKA-SUSITNA BOROUGH ACTION MEMORANDUM

AM No. 20-129


**SUBJECT:** Award of contract 21-103Q, Purchase Powered Air Purifying Respirators (PAPR's) and Related Accessories, to SeaWestern, Inc. in the contract amount of \$100,607.10.



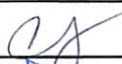


**AGENDA OF:** November 17, 2020

**ASSEMBLY ACTION:**

Approved under the Consent Agenda 11-17-20 

**MANAGER RECOMMENDATION:** Present to the assembly for consideration.

**APPROVED BY GEORGE HAYS, ACTING BOROUGH MANAGER:** 

Route To:	Department/Individual	Initials	Remarks
	Purchasing		11/4/2020
	Emergency Services Director		
	Finance Director		
	Borough Attorney		
	Borough Clerk		IM 11-9-20

**ATTACHMENT(S):** Fiscal Note: Yes ☒ No ☐  
Quote Analysis: (1 pg)

**SUMMARY STATEMENT:** On July 7, 2020 the Borough Assembly approved IM No. 20-139 appropriating CARES Act Money for Capital and Operating Expenditures in order to fund expenditures incurred in responding to the public health emergency of COVID-19. On October 6, 2020 RS No. 20-099 amended the Scope of Work for the CARES Act Money. Item #43 of the amended Scope of Work, authorized the purchase of up to one hundred (100) PAPR units and related accessories. The Department of Emergency Services will utilize these devices throughout the Borough in all Assembly Areas.

PAPR units provide better respiratory protection than the standard N-95 mask to protect from COVID-19. They offer an unobstructed view for the provider, do not fog and allow easier communication

with patients. They are re-usable, longer lasting and easier to clean.

The MSB Purchasing Division requested quotes from authorized distributors for the purchase of this equipment. Three (3) quotes were requested and received. Seawestern, Inc. provided the lowest quote.

Delivery of this equipment will be made by December 30, 2020.

**RECOMMENDATION OF ADMINISTRATION:** Award of **CONTRACT 20-103Q, PURCHASE POWERED AIR PURIFYING RESPIRATORS and RELATED ACCESSORIES** to **SEAWESTERN, INC.** in the contract amount of **ONE HUNDRED THOUSAND SIX HUNDRED SEVEN DOLLARS AND 10/100 DOLLARS (\$100,607.10).**

**MATANUSKA-SUSITNA BOROUGH  
FISCAL NOTE**

Agenda Date: November 17, 2020

SUBJECT: Award of contract 21-103Q, Purchase Powered Air Purifying Respirators (PAPR's) and Related Accessories, to Sea Western, Inc. in the contract amount of \$100,607.10.

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <input checked="" type="radio"/> YES <input type="radio"/> NO
AMOUNT REQUESTED <u>\$100,607.10</u>	FUNDING SOURCE <u>CARES ACT</u>
FROM ACCOUNT # <u>475.000.000 4xx.xxX</u>	PROJECT # <u>47532-7100-7143</u>
TO ACCOUNT :	PROJECT #
VERIFIED BY: <u>[Signature]</u>	CERTIFIED BY:
DATE: <u>11-4-2020</u>	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL	<u>100.6</u>					
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds	<u>100.6</u>					
Other						
TOTAL	<u>100.6</u>					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

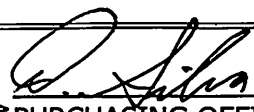
ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: \_\_\_\_\_ PHONE: \_\_\_\_\_  
 DEPARTMENT: \_\_\_\_\_ DATE: \_\_\_\_\_  
 APPROVED BY: [Signature] DATE: 11/4/2020

**MATANUSKA-SUSITNA BOROUGH PURCHASING**  
**21-103Q**  
**Purchase Powered Air Purifying Respirators PAPR's and Related Equipment**

**ANALYSIS SHEET**

BIDDER		MES			Alaska Safety, Inc.		
Bid Item	Description	Quantity	Unit Price	Bid Price	Quantity	Unit Price	Bid Price
1.	Versaflo TR-300+HKL kit M/L, #MMTR300N+HKL	86	\$945.73	\$81,332.78	86	\$1,004.83	\$86,413.58
2.	3M Versaflo HE Filters, 5 pack, #MMTR3712N5	86	\$158.82	\$13,658.52	86	\$168.75	\$14,512.50
3.	Intergrated Head Suspension, 5 pack #MMS133L5	86	\$130.72	\$11,241.92 (Shipping) \$500.00	86	\$138.87	\$11,942.82
Total Bid Price				\$106,733.22	Total Bid Price		\$112,870.70
BIDDER		SeaWestern, Inc.					
Bid Item	Description	Quantity	Unit Price	Bid Price	Quantity	Unit Price	Bid Price
1.	Versaflo TR-300+HKL kit M/L, #MMTR300N+HKL	86	\$879.95	\$75,675.70	86	\$	\$
2.	3M Versaflo HE Filters, 5 pack, #MMTR3712N5	86	\$159.95	\$13,755.70	86	\$	\$
3.	Intergrated Head Suspension, 5 pack #MMS133L5	86	\$129.95	\$11,175.70	86	\$	\$
Total Bid Price				\$100,607.10	Total Bid Price		\$
RECOMMENDATION: ALL QUOTES ARE TAKEN UNDER ADVISEMENT							

  
PURCHASING OFFICER  
DATE 11/4/2020

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PURCHASING REPRESENTATIVE

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PURCHASING REPRESENTATIVE

  
PROJECT MANAGER

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WITNESS

\_\_\_\_\_  
WITNESS

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WITNESS