

MATANUSKA-SUSITNA BOROUGH ACTION MEMORANDUM

AM No. 20-128

SUBJECT: Award of contract 21-102C, Purchase Automatic Transport Ventilators and Related Accessories, to Life-Assist in the contract amount of \$105,650.00.

AGENDA OF: November 17, 2020

ASSEMBLY ACTION:

Approved under the Consent Agenda 11-17-20 (B) (S)

MANAGER RECOMMENDATION: Present to the assembly for consideration.

APPROVED BY GEORGE HAYS, ACTING BOROUGH MANAGER:

| Route To: | Department/Individual | Initials | Remarks |
|-----------|-----------------------------|---------------------|-----------|
| | Purchasing | SBH | 11/4/2020 |
| | Emergency Services Director | KB | |
| | Finance Director | GA | |
| | Borough Attorney | MB | |
| | Borough Clerk | BGA for JRM 11-9-20 | |

ATTACHMENT(S): Fiscal Note: Yes ☒ No ☐
Life-Assist Proposal: (1 pg)

SUMMARY STATEMENT: On July 7, 2020 the Borough Assembly approved IM No. 20-139 appropriating CARES Act Money for Capital and Operating Expenditures in order to fund expenditures incurred in responding to the public health emergency of COVID-19. On October 6, 2020 RS No. 20-099 amended the Scope of Work for the CARES Act Money. Item #48 of the amended Scope of Work, authorized the purchase Automatic Transport Ventilators and related accessories. The Department of Emergency Services will utilize these devices throughout the Borough in all Assembly Areas.

The increase in respiratory cases associated with COVID 19, coupled with the very long transports common to the Borough's operating area, warrants the purchase of a mechanical aid to provide consistent, patient-specific ventilation. These ventilators will

provide a higher quality of care, difficult to maintain manually for long periods. They will also increase crew safety; it offers a closed system for respiratory support, reducing droplet emissions. It also enables the crew to provide optimized care and remain safely restrained during critical transports. One respirator will be staged per ambulance.

MSB 3.08.360 allows the borough to enter into procurement agreements when it is in the best interest of the borough. The National Purchasing Partners Government Division (NPPGov), solicits, evaluates and awards contracts through a national competitive solicitation process on behalf of its members. Members can choose these contracts and procurement processes which satisfy borough solicitation requirements and avoid duplication of the process. A cost proposal was requested and deemed acceptable from Life-Assist utilizing NPPGov pricing.

Delivery of this equipment will be made by December 30, 2020.

RECOMMENDATION OF ADMINISTRATION: Award of **CONTRACT 20-102C, PURCHASE POWERED AIR PURIFYING RESPIRATORS and RELATED ACCESSORIES** to **LIFE-ASSIST** in the contract amount of **ONE HUNDRED FIVE THOUSAND SIX HUNDRED FIFTY DOLLARS AND NO/100 DOLLARS (\$105,650.00)**.

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: November 17, 2020

SUBJECT: Award of contract 21-102C, Purchase Automatic Transport Ventilators and Related Accessories, to Life-Assist in the contract amount of \$105,650.00.

ORIGINATOR: Purchasing

| | |
|--|----------------------------------|
| FISCAL ACTION (TO BE COMPLETED BY FINANCE) | FISCAL IMPACT <u>(YES)</u> NO |
| AMOUNT REQUESTED <u>\$105,650</u> | FUNDING SOURCE <u>CARES ACT</u> |
| FROM ACCOUNT # <u>475.000.000 4XX.XXX</u> | PROJECT # <u>47532-7100-7148</u> |
| TO ACCOUNT : | PROJECT # |
| VERIFIED BY: | CERTIFIED BY: |
| DATE: | DATE: |

EXPENDITURES/REVENUES:

(Thousands of Dollars)

| OPERATING | FY2021 | FY2022 | FY2023 | FY2024 | FY2025 | FY2026 |
|--------------------|--------|--------|--------|--------|--------|--------|
| Personnel Services | | | | | | |
| Travel | | | | | | |
| Contractual | | | | | | |
| Supplies | | | | | | |
| Equipment | | | | | | |
| Land/Structures | | | | | | |
| Grants, Claims | | | | | | |
| Miscellaneous | | | | | | |
| TOTAL OPERATING | | | | | | |

| | | | | | | |
|---------|--------------|--|--|--|--|--|
| CAPITAL | <u>105.6</u> | | | | | |
|---------|--------------|--|--|--|--|--|

| | | | | | | |
|---------|--|--|--|--|--|--|
| REVENUE | | | | | | |
|---------|--|--|--|--|--|--|

FUNDING:

(Thousands of Dollars)

| | | | | | | |
|---------------------|--------------|--|--|--|--|--|
| General Fund | | | | | | |
| State/Federal Funds | <u>105.6</u> | | | | | |
| Other | | | | | | |
| TOTAL | <u>105.6</u> | | | | | |

POSITIONS:

| | | | | | | |
|-----------|--|--|--|--|--|--|
| Full-Time | | | | | | |
| Part-Time | | | | | | |
| Temporary | | | | | | |

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: _____ PHONE: _____

DEPARTMENT: _____ DATE: _____

APPROVED BY: Chequenne Skundt DATE: 11/4/2020

Customer No: 99645BRH
Quote Date: 10/30/2020
Expiration Date: 11/29/2020

Ship To: Matanuska-Susitna Borough EMS
Palmer, AK 99645

Contact: Carrie Doores
Phone: 907-861-8038

Pay Terms: Net 30
FOB: Origin

Fax:
eMail: carrie.doores@matsugov.us

Prepared By: Carrie Woodworth, Contracts Specialist

| | Quantity | Item Number | Description | Unit Price | Extension |
|---|----------|------------------|---|------------|-----------|
| 1 | 16 ea | OTWO_01EVE700 | O-Two E700 Automatic Transport Ventilator | 6,055.00 | 96,880.00 |
| 2 | 17 ea | OD7050 | O-Two eSeries Automatic Transport Ventilator Carrying Case | 325.00 | 5,525.00 |
| 3 | 10 cs-10 | OTWO_01CV8030-CS | Ventilator Circuit with Protective Sleeve | 220.00 | 2,200.00 |
| | | | On MFG Backorder - Expected to be Available by late November 2020 | | |
| 4 | 20 cs-10 | OTWO_01CV8040-CS | Intake filter/cover, O-Two Medical "e" Series | 33.50 | 670.00 |

Your Regional Account Manager:
Austin Marsh
austin.marsh@life-assist.com
503-545-6945

Note: Pricing based on quantity quoted for each item. REVISED - NPP
MemberMatanuska-Susitna Borough NPP ID #: 414390Life-Assist
NPP Contract #: PS20180

Please submit a Prescription Item Ordering Authorization Form with your Order.

Sub Total: 105,275.00
Freight: 375.00
Est. Sales Tax: 0.00
Total: 105,650.00

Thank you for the opportunity to quote the above item(s).

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