


SUBJECT: Award of contract 21-068C, Purchase a Firovac Rescue Pumper Fire Apparatus to Reberland Equipment, Inc. in the contract amount of \$709,436.00.

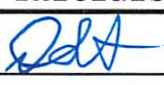



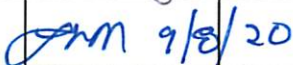

AGENDA OF: September 15, 2020

ASSEMBLY ACTION:

Approved Under The Consent
Agenda 9-15-20 

MANAGER RECOMMENDATION: Present to the assembly for consideration.

 **APPROVED BY GEORGE HAYS, ACTING BOROUGH MANAGER:** 

Route To:	Department/Individual	Initials	Remarks
	Purchasing		8/19/2020
	Emergency Services Director		
	Finance Director		
	Borough Attorney		
	Borough Clerk	 9/8/20	

ATTACHMENT (S): Fiscal Note: Yes X No
Reberland Equipment, Inc. Proposal: (1pg)

SUMMARY STATEMENT: Within the FY20 Butte Fire Service Area Budget appropriation and the Borough Assembly approved FY20 Budget; funds were approved for the Butte Fire Service Area, Division of the Department Emergency Services, to purchase a new fire apparatus and related tools and equipment to ready the unit. This fire apparatus is being purchased for the Butte Fire Service Area which services Assembly District 1.

The Firovac Rescue Apparatus has unique features not found in other rescue vehicles. The Firovac system allows to draft shallow, static water sources and the 1500 gallon water tank on a single rear axle /short wheel base allows for easy access to single vehicle road systems and is within bridge weight restrictions within the Butte Fire Service Area. It also has the ability to serve as a

It also has the ability to serve as a multipurpose apparatus.

MSB 308.280(A) allows the borough to award a contract for supplies, services or construction without competition where the purchasing officer determines in writing that the borough's requirements reasonably limit the source for the supplies, services or construction to one person.

The Butte Fire Service Area currently has two Firovac tenders. Solicitations were issued in FY 2011 and FY 2014 for these, with Reberland Equipment, Inc. being the only responsive bidder each time. A Sole Source Supplier request from the Department of Emergency Services for the purchase of this new apparatus was received and approved by the Purchasing Officer.

On June 30, 2020, Reberland Equipment Inc. provided a cost proposal to the Department of Emergency Services which was deemed acceptable.

Delivery of this unit is required by December 31, 2021.

RECOMMENDATION OF ADMINISTRATION: Award of **CONTRACT 20-068C, PURCHASE a FIROVAC RESCUE PUMPER FIRE APPARATUS to REBERLAND EQUIPMENT INC.** in the contract amount of **SEVEN HUNDRED NINE THOUSAND FOUR HUNDRED THIRTY SIX AND NO/100 DOLLARS (\$709,436.00).**

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: September 15, 2020

SUBJECT: Award of contract 21-068C, Purchase a Firovac Rescue Pumper Fire Apparatus to Reberland Equipment, Inc. in the contract amount of \$709,436.00.

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <u>YES</u> NO
AMOUNT REQUESTED <u>\$709,436⁰⁰</u>	FUNDING SOURCE <u>Fire Supp. Cap. Proj./Butte FSA#2</u>
FROM ACCOUNT # <u>405.000.000 4XX.XX X (700,000)</u> <u>251.000.000 4XX.XX X (10,000)</u>	PROJECT # <u>45142-6600-6669</u>
TO ACCOUNT :	PROJECT #
VERIFIED BY: <u>Cheryl Winkler</u>	CERTIFIED BY:
DATE: <u>09-01-2020</u>	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2021	FY2022	FY2023	- FY2024	FY2025	FY2026
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL	<u>709.4</u>					
---------	--------------	--	--	--	--	--

REVENUE						
---------	--	--	--	--	--	--

FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other	<u>709.4</u>					
TOTAL	<u>709.4</u>					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: _____ PHONE: _____
 DEPARTMENT: Cheryl Winkler DATE: 9/1/2020
 APPROVED BY: _____ DATE: _____

PROPOSAL

Proposal Price

Chassis : Metro Star \$ 322,133.00
Apparatus: Firovac Rescue Pumper \$ 387,303.00
Total: \$ 709,436.00

Price does not include any taxes.

Price is Delivered as proposed, subject to the following terms of payment:

Terms of payment:

Price of chassis due to dealer upon delivery to Reberland Equipment Inc. \$ 322,133.00

Price of apparatus with following payment schedule: \$387,303.00

30% of apparatus at beginning of construction. \$116,190.90

30% of apparatus at time of inspection. \$116,190.90

Balance, on delivery to \$154,921.20

Deviation from this schedule contingent on agreement of both Firovac and Mat-Su District, Butte VFD representatives.

Reberland Equipment, Inc.
Firovac
5963 Fountain Nook Rd
Apple Creek, OH 44606

Date: June 30, 2020

AM 20-101