

SUBJECT: Award of Bid No. 19-083B, Purchase Telehandler to Construction Machinery Industrial, LLC for the amount of \$137,500.00.





AGENDA OF: May 7, 2019

ASSEMBLY ACTION:

AM 19-032 Approved w/o objection @ 5/7/19 AM
under Consent agenda

MANAGER RECOMMENDATION: Present to the assembly for consideration.

APPROVED BY JOHN MOOSEY, BOROUGH MANAGER:

Route To:	Department/Individual	Initials	Remarks
	Purchasing		
	Emergency Services Director	KB	
	Finance Director		
	Borough Attorney	NS	
	Borough Clerk		4/29/19 

ATTACHMENT (S): Fiscal Note: Yes ☒ No ☐
Analysis Sheet: (4pp)

SUMMARY STATEMENT: On April 3, 2019, the Matanuska-Susitna Borough issued solicitation 19-083B, seeking bids from qualified suppliers to purchase a telehandler (front end loader) with attachments for the Central Mat-Su Fire Service Area.

The telehandler and attachments will be used at the new training complex and warehouse at Station 6-2. Rental equipment is currently used when there is a need to set up training scenarios or firefighter testing props. The training complex has 4,100 feet of roadway that will need to be plowed during the winter as well. The multi-purposed loader with interchangeable attachments, bucket, blade and forks will accommodate all these needs.

In response to the advertisement four (4) bids were received.

One bid, from Technology International Inc. was deemed non-responsive. Award recommendation is being made to Construction Machinery Industrial, LLC as the lowest responsive and responsible bid.

Delivery of the telehandler is expected within 120 days upon receipt of order

RECOMMENDATION OF ADMINISTRATION: Award of **BID NO. 19-083B. PURCHASE TELEHANDLER** from **CONSTRUCTION MACHINERY INDUSTRIAL, LLC** for the amount of **ONE HUNDRED THIRTY SEVEN THOUSAND, FIVE HUNDRED AND NO/100 DOLLARS (\$137,500.00)**.

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: May 7, 2019

SUBJECT: Award of Bid No. 19-083B, Purchase Telehandler to Construction Machinery Industrial, LLC for the amount of \$137,500.00

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT YES NO
AMOUNT REQUESTED \$ 137,500	FUNDING SOURCE
FROM ACCOUNT # 405.000.000. 4xx. xxx	PROJECT # 45066
TO ACCOUNT :	PROJECT #
VERIFIED BY: Barbara Baungrath	CERTIFIED BY:
DATE: 4/24/19	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL	137.5					
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other	137.5					
TOTAL	137.5					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: Chapman Hurst	PHONE: _____
DEPARTMENT: _____	DATE: 4/24/19
APPROVED BY: _____	DATE: _____

MATANUSKA-SUSITNA BOROUGH
BID #19-083B
Purchase Telehandler
ANALYSIS SHEET

SET 1 of 2

BIDDER	NC Machinery ^{CAT TL943D}	CMI ^{SNORKEL SR9244}
Signed Bid Form	OKg	OKg
Acknowledgement of Addendum (1)	OKg	OKg
Descriptive Literature	OKg	OKg

Schedule A

BID ITEM	DESCRIPTION	BID PRICE		BID PRICE	
A1	Model Year 2019 Telehandler per Bid Documents & Specifications (New & Unused)	150,494.00		117,500.00	
	Alternates Schedules A & C	Schedule A	Schedule C	Schedule A	Schedule C
AA A/C1	Light Material Bucket – 4 Yard	9,680.00	/	4,100.00	NO BID
AA A/C2	Pallet Forks 48"	Included	/	Included	
AA A/C3	Utility Forks – Minimum 72"	Included	/	2200.00	
AA A/C4	Man Lift	1,850.00	/	3800.00	
AA A/C5	Sweeper 96" Minimum	9,140.00	/	9,900.00	
AA A/C6	Stabilizers	Included	/	Included	✓

RECOMMENDATION: All Bids taken under advisement

PURCHASING OFFICER

ASST PURCHASING OFFICER

BUYER

CONST PROCUREMENT SPECIALIST

DATE

WITNESS

WITNESS

WITNESS

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MATANUSKA-SUSITNA BOROUGH
BID #19-083B
Purchase Telehandler
ANALYSIS SHEET

SET 1 of 2

BIDDER	NC Machinery	CMI
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Schedule B

BID ITEM	DESCRIPTION	BID PRICE	BID PRICE
B1	Model Year 2015 Telehandler per Bid Documents & Specifications	NO Bid	NO Bid
Alternates Schedule B			
AA B1	Light Material Bucket – 4 Yard	NO Bid	NO Bid
AA B2	Pallet Forks 48"	↓	↓
AA B3	Utility Forks – Minimum 72"		
AA B4	Man Lift		
AA B5	Sweeper 96" Minimum		
AA B6	Stabilizers		

Schedule C

Bid Item	DESCRIPTION	BID PRICE	BID PRICE
C1	Model Year 2019 Telehandler per Bid Documents & Specifications (New & Unused)	NO Bid	NO Bid

RECOMMENDATION:

PURCHASING OFFICER

ASST PURCHASING OFFICER

BUYER

CONST PROCUREMENT SPECIALIST

DATE

WITNESS

WITNESS

WITNESS

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MATANUSKA-SUSITNA BOROUGH
BID #19-083B
Purchase Telehandler
ANALYSIS SHEET

Set 2 of 2

BIDDER	INDEPENDENT LIFT TRUCKS	TECHNOLOGY INTERNATIONAL
Signed Bid Form	OKg SWORKEL SR 9244	OKg MANITOU MT 1440 TIRE IV
Acknowledgement of Addendum (1)	OKg	OKg
Descriptive Literature	OKg	OKg

Schedule A

BID ITEM	DESCRIPTION	BID PRICE		BID PRICE	
A1	Model Year 2019 Telehandler per Bid Documents & Specifications (New & Unused)	129,990.00		128,480.00 NO BID 150 DAYS	
Alternates Schedules A & C		Schedule A	Schedule C	Schedule A	Schedule C
AA A/C1	Light Material Bucket – 4 Yard	2,985.00	NO BID	Included	
AA A/C2	Pallet Forks 48"	Included	↓	↓	
AA A/C3	Utility Forks – Minimum 72"	1,272.00			
AA A/C4	Man Lift	3,845.00			
AA A/C5	Sweeper 96" Minimum	8,440.00			
AA A/C6	Stabilizers	Included			

RECOMMENDATION: All BIDS Taken under ADVISORY

PURCHASING OFFICER

ASST PURCHASING OFFICER

BUYER

CONST PROCUREMENT SPECIALIST

DATE

WITNESS

WITNESS

WITNESS

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**MATANUSKA-SUSITNA BOROUGH
 BID #19-083B
 Purchase Telehandler
 ANALYSIS SHEET**

Set 2 of 2

BIDDER	INDEPENDENT LIFT TRUCKS TECHNOLOGY INTERNATIONAL
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Schedule B

BID ITEM	DESCRIPTION	BID PRICE	BID PRICE
B1	Model Year 2015 Telehandler per Bid Documents & Specifications	NO BID	NO BID
Alternates Schedule B			
AA B1	Light Material Bucket – 4 Yard	NO BID	NO BID
AA B2	Pallet Forks 48"	↓	↓
AA B3	Utility Forks – Minimum 72"		
AA B4	Man Lift		
AA B5	Sweeper 96" Minimum		
AA B6	Stabilizers	✓	✓

Schedule C

Bid Item	DESCRIPTION	BID PRICE	BID PRICE
C1	Model Year 2019 Telehandler per Bid Documents & Specifications (New & Unused)	129,990.00	NO BID

RECOMMENDATION: ALL BIDS TAIGN ADDITIONAL

 PURCHASING OFFICER
4/22/19
 DATE

 ASST PURCHASING OFFICER
[Signature]
 WITNESS

 BUYER

 WITNESS

 CONST PROCUREMENT SPECIALIST

 WITNESS

AM 19-032