






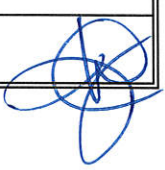
**SUBJECT:** Award of Bid 18-072B to Bering Marine Corporation in the contract amount of \$143,700.00 for the Purchase Sodium Chloride

**AGENDA OF:** January 16, 2018

**ASSEMBLY ACTION:**

**MANAGER RECOMMENDATION:** Present to the assembly for consideration.

**APPROVED BY JOHN MOOSEY, BOROUGH MANAGER:**

Route To:	Department/Individual	Initials	Remarks
	Purchasing		
	Public Works Director		2 JAN 18
	Finance Director		
	Borough Attorney		
	Borough Clerk		1/8/18 

**ATTACHMENT (S):** Fiscal Note: Yes X No \_\_\_\_\_  
Bid Analysis (1pg)

**SUMMARY STATEMENT:** Due to extreme rain events during the first part of December extra sodium chloride is needed to ensure safe roads for the public through the winter.

On December 18, 2017, the Matanuska-Susitna Borough issued solicitation 18-072B seeking bids from qualified contractors to supply and deliver sodium chloride for borough wide winter road maintenance purposes. In response to the advertisement two (2) bids were received.

The Matanuska-Susitna Borough utilizes sodium chloride in its winter road maintenance. This product is blended with the road sand and applied to areas where icing exists. The Borough had already purchased approximately 3,024 tons of sodium chloride to meet its needs for the coming winter. This was purchased utilizing the State of Alaska contract in order to take

advantage of their bulk pricing. The borough was unable to utilize the pricing for this purchase as orders needed to be placed and delivered prior to September 30<sup>th</sup>.

Delivery of the sodium chloride is required by February 15, 2018.

**RECOMMENDATION OF ADMINISTRATION:** Award of **BID 18-072B, PURCHASE OF SODIUM CHLORIDE** to **BERING MARINE CORPORATION** for the contract amount of **ONE HUNDRED FORTY THREE THOUSAND SEVEN HUNDRED AND NO/100 DOLLARS (\$143,700.00)**.

**MATANUSKA-SUSITNA BOROUGH  
FISCAL NOTE**

Agenda Date: January 16, 2018

SUBJECT: Award of Bid 18-072B to Bering Marine Corporation in the contract amount of \$143,700.00 for the Purchase Sodium Chloride

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT (YES) NO
AMOUNT REQUESTED \$143,700	FUNDING SOURCE RSA operating budgets Big Lake, Fairview, Knik, M. T. Adams Lks
FROM ACCOUNT # 271/274/277/281/282.000.000.4xx,xx,xx	PROJECT # Gold Trail
TO ACCOUNT :	PROJECT #
VERIFIED BY: <i>Barbara Bauer</i>	CERTIFIED BY:
DATE: 1/4/18	DATE:

EXPENDITURES/REVENUES: (Thousands of Dollars)

OPERATING	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
Personnel Services						
Travel						
Contractual	143.7					
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING	143.7					

CAPITAL						
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REVENUE						
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FUNDING: (Thousands of Dollars)

General Fund						
State/Federal Funds						
Other	143.7					
TOTAL	143.7					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: *Chapman Skene* PHONE: \_\_\_\_\_  
 DEPARTMENT: \_\_\_\_\_ DATE: 1/4/18  
 APPROVED BY: \_\_\_\_\_ DATE: \_\_\_\_\_

MATANUSKA-SUSITNA BOROUGH

BID #18-072B

Purchase Sodium Chloride

ANALYSIS SHEET

BIDDER		ALASKA GRASS / PET			BIZLING MARINE		
Signed Bid Form		OKAY			OKAY		
Descriptive Literature (Spec Sheets)		OKAY			OKAY		
LINE ITEM	DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL BID PRICE	QUANTITY	UNIT PRICE	TOTAL BID PRICE
1.	Sodium Chloride in Bulk Delivered to Quality Sand & Gravel	600 Ton	295.00	177,000.00	600 Ton	239.50	143,700.00

RECOMMENDATION: ALL BIDS TAKEN UNDER ADVISEMENT

PURCHASING OFFICER 12/26/17 DATE 12/26/17  
 ASST PURCHASING OFFICER [Signature] BUYER [Signature] CONST PROCUREMENT SPECIALIST [Signature]  
 WITNESS [Signature] WITNESS [Signature]

MSB-PURCH-17DEC29-M0203

AM 18-008