

SUBJECT: Award of contract 18-023C, Remount and Refurbish four (4) Ambulances, to Braun Northwest, Inc. in the contract amount of \$605,212.00.

AGENDA OF: August 15, 2017

ASSEMBLY ACTION:

*Approved Under the Consent
Agenda 8-15-17*

MANAGER RECOMMENDATION: Present to the assembly for consideration.

APPROVED BY JOHN MOOSEY, BOROUGH MANAGER: _____

Route To:	Department/Individual	Initials	Remarks
	Purchasing	<i>[Signature]</i>	
	Emergency Services Director	<i>[Signature]</i>	
	Finance Director	<i>[Signature]</i>	
	Borough Attorney	<i>[Signature]</i>	
	Borough Clerk	<i>[Signature]</i>	8/7/17 <i>[Signature]</i>

ATTACHMENT (S): Fiscal Note: Yes ☒ No ☐
Braun Northwest Proposal (1pg)

SUMMARY STATEMENT: On September 5, 2006, the Borough Assembly approved and adopted AM 06-175 which standardized Braun Northwest, Inc. for ambulances.

The Matanuska-Susitna Borough Assembly approved the remounting and refurbishing of four (4) ambulances in the area-wide CIP budget. On July 20, 2017, Braun Northwest, Inc. provided a proposal to the Department of Emergency Services to refurbish the ambulances at a cost of \$153,303.00 per ambulance. With a deduction of \$500.00 for trading-in the old chassis and a multi-vehicle discount of \$1500.00 each, this brings the cost down to \$151,303.00 per ambulance. The price includes the cost of shipping of the vehicles to and from the rehabilitation center in Chehalis, Washington and an inspection trip for two (2)

persons.

Remounting and refurbishing is expected to be completed within 90 days of receipt of the new chassis and the existing vehicle.

RECOMMENDATION OF ADMINISTRATION: Award of **CONTRACT 18-023C, REMOUNT and REFURBISH FOUR (4) AMBULANCES** to **BRAUN NORTHWEST, INC.** in the contract amount of **SIX HUNDRED FIVE THOUSAND TWO HUNDRED TWELVE AND NO/100 DOLLARS (\$605,212.00)**.

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: August 15, 2017

SUBJECT: Award of contract 18-023C, Remount and Refurbish four (4) Ambulances, to Braun Northwest, Inc. in the contract amount of \$605,212.00.

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <u>YES</u> NO
AMOUNT REQUESTED <u>\$605,212</u>	FUNDING SOURCE <u>AW Budget Approp</u>
FROM ACCOUNT # <u>425.000.000.4xx.xxl</u>	PROJECT # <u>45225</u>
TO ACCOUNT :	PROJECT #
VERIFIED BY: <u>Barbara Buenagaite</u>	CERTIFIED BY:
DATE: <u>7/28/17</u>	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL	<u>605</u>					
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other	<u>605</u>					
TOTAL	<u>605</u>					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY:  PHONE: _____
 DEPARTMENT: _____ DATE: 8/1/17
 APPROVED BY: _____ DATE: _____

BRAUN-NW inc.

150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

PROPOSAL

JULY 20, 2017

MATANUSKA-SUSITNA BOROUGH
ATTN: KEN BARKLEY, DIRECTOR
680 N SEWARD MERIDIAN PARKWAY
WASILLA, AK 99654
KEN.BARKLEY@MATSUGOV.US

RE: REMOUNT/REFURBISH 2008/9 NORTH STAR 147" MODULES: #1099-1, #1100-1, #1102-1, #1266-1

BRAUN NORTHWEST IS PLEASED TO OFFER THE FOLLOWING PROPOSAL:

REMOUNT/REFURBISH FOUR (4) 2008/9 NORTH STAR 147" MODULES #1099-1, #1100-1, #1102-1, #1266-1
2018 DODGE 4500 4X4 AMBULANCE PREP GAS CHASSIS PER SPECIFICATIONS DATED 7-19-2017.

BASE PRICE FOR REMOUNT/REFURBISH OF NORTH STAR MODULE.....	\$153,303.00
TRADE-IN OF OLD CHASSIS.....	DEDUCT <\$500.00>
MULTI-VEHICLE DISCOUNT BASED UPON <\$1,500.00> EACH REMOUNT.....	<\$1,500.00>
TOTAL FOR ONE (1) REMOUNT INCLUDING DISCOUNTS.....	\$151,303.00
TOTAL AMOUNT FOR FOUR (4) REMOUNT/REFURBISHMENTS.....	<u>\$605,212.00*</u>

Sales tax not included

F.O.B.: ANCHORAGE, ALASKA

DELIVERY: REMOUNT/REFURBISH TO BE COMPLETED WITHIN NINETY (90) DAYS AFTER
RECEIPT OF NEW CHASSIS AND EXISTING VEHICLE. START OF PROCESS TO BE
SCHEDULED BASED UPON NEW CHASSIS DELIVERY AND AGENCY'S OPERATIONAL
SCHEDULE

TERMS: NINETY PERCENT (90%) PAYMENT DUE UPON RECEIPT
OF VEHICLE. BALANCE DUE IN THIRTY (30) DAYS.

*NOTE: PRICE INCLUDES SHIPPING OF VEHICLES FROM ORIGATION POINT ANCHORAGE, AK. TO
CHEHALIS, WA AND RETURN. ALSO INCLUDES ONE (1) TRIP FOR TWO (2) PERSONS FOR FINAL
INSPECTION, FOR A TOTAL OF TWO (2) TRIPS AS REMOUNTS TO BE COMPLETED IN PAIRS OF TWO,
ORIGATION POINT ANCHORAGE, AK TO SEATTLE, WA AND RETURNS.

It is understood that the used chassis is not road legal due to the transfer of such items as lights and mud flaps to
new chassis. Transportation of used chassis remains the responsibility of agency unless chassis is traded-in. Any
parts or pieces not transferred to the new chassis or reused, unless specifically noted, shall be included in trade-in
value of chassis to reduce overall cost of this project.

*Vehicle must be in drivable condition, capable of completing the trip to Chehalis, WA. If vehicle becomes disabled,
Customer is responsible for any additional charges related to getting the vehicle to the Braun Northwest, Inc.
Chehalis, WA facility

Braun Northwest, Inc. is an Alaska business (#706823).

Respectfully Submitted by
BRAUN NORTHWEST, INC.

We agree to accept the above proposal:
MATANUSKA-SUSITNA BOROUGH

Tami McCallum, V.P. Sales

Signature

Date

Date: 7/20/2017

Printed Name

Title



TM/scf
Enclosure

EMERGENCY VEHICLES

www.braunnw.com

Am 17-081