

SUBJECT: Authorization to Purchase Information Technology Consulting Services From Gartner in the amount of \$107,700 to support the Information Technology Strategic Plan goals Including the Smart Community Strategic Goal and improving information network security.

AGENDA OF: June 20, 2017

ASSEMBLY ACTION:

AM 17-063 pulled from consent agenda. Approved w/ Kowalke & McKee opposed @ 6/20/17 RM

MANAGER RECOMMENDATION: Present to the assembly for consideration.

APPROVED BY JOHN MOOSEY, BOROUGH MANAGER: _____

Route To:	Department/Individual	Initials	Remarks
	Originator	<i>BCH</i>	<i>6/7/17</i>
	Information Technology	<i>EW</i>	<i>6/7/17</i>
	Finance Director	<i>Q</i>	
	Borough Attorney	<i>NS</i>	<i>Contract not reviewed</i>
	Borough Clerk	<i>JRM</i>	<i>6/12/17</i> <i>[Signature]</i>

ATTACHMENT(S): Fiscal Note: Yes X No

SUMMARY STATEMENT: Gartner CIO Essentials has been used for many years by the Borough. It gives the IT Director quick access to the latest in industry research and trends to enhance our Strategic Planning. For \$52,900 per year, we have staff augmentation that represents a large team of researchers and analysts. Gartner has helped us to reduce our software contract costs by tens of thousands of dollars over the years by reviewing contracts and helping us negotiate better rates. This service has literally paid for itself. Gartner has been a key partner in the accomplishment of our Strategic goal of building a Smart Community. They have years of experience in this area, all over the world.

This year the IT department would like to add Gartner services for Technical Professionals for an additional \$54,800 which brings our

total Gartner service to \$107,700. This will provide the entire IT team access to analysts and industry experts that will assist the team in their daily duties. Where the CIO Essentials provides the 'WHAT', the Technical Professional provides the 'HOW' at a more tactical level. The Technical Professionals will assist our team in all aspects of IT, network infrastructure, desktop support, locally hosted software and applications as well as cloud base services.

One of our main focuses this year is to improve overall Information Security. Because we cannot afford our own Information Security Officer in an organization our size, we will be taking a multi-pronged approach which includes a Smart Community initiative to partner with other local government agencies, some use of local vendor support, and increasing the abilities of our internal staff. Internal areas of expertise required, include network security, Internet, software, hardware, PCI (credit card use), HIPAA, user training to spot social engineering attacks and more. The Gartner for Technical Professionals addition will give us access to over 80 IT security professionals worldwide. Our IT and other Borough staff will stay up-to-date on the latest security practices without the hours of research and training and additional contract vendor support that would otherwise be necessary.

RECOMMENDATION OF ADMINISTRATION: APPROVE purchase of Gartner for IT Executives CIO Essentials Member and Gartner for Technical Professionals Advisor Small and Midsize Business Enterprise Access in the amount of \$107,700 (ONE HUNDRED SEVEN THOUSAND SEVEN HUNDRED DOLLARS) .

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: June 20, 2017

SUBJECT: Authorization to Purchase Information Technology Consulting Services From Gartner in the amount of \$107,700 to support the Information Technology Strategic Plan goals Including the Smart Community Strategic Goal and improving information network security.

ORIGINATOR: Eric Wyatt, IT Director

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <input checked="" type="radio"/> YES <input type="radio"/> NO
AMOUNT REQUESTED \$107,700	FUNDING SOURCE 100.115.122.429.900 IT Operating Budget
FROM ACCOUNT # 100.115.122.4xx.xxx	PROJECT #
TO ACCOUNT :	PROJECT #
VERIFIED BY: Barbara Baerengut	CERTIFIED BY:
DATE: 6/7/17	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021
Personnel Services						
Travel						
Contractual			107.7			
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING			107.7			

CAPITAL						
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund			107.7			
State/Federal Funds						
Other						
TOTAL			107.7			

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY:

B. Louclon

PHONE:

x 8524

DEPARTMENT:

Eric Wyatt

DATE:

6-7-17

APPROVED BY:

Chapman

DATE:

6/7/17

AM No. 17-063