

SUBJECT: Award of contract 17-117C, Remount and Refurbish two (2) Ambulances, to Braun Northwest, Inc. in the contract amount of \$292,044.00.

AGENDA OF: June 6, 2017

ASSEMBLY ACTION:

Approved Under the Consent Agenda
6-6-17 ~~BM~~

MANAGER RECOMMENDATION: Present to the assembly for consideration.

APPROVED BY JOHN MOOSEY, BOROUGH MANAGER: _____

Route To:	Department/Individual	Initials	Remarks
	Purchasing	<i>Om</i>	
	Emergency Services Director	<i>1/1</i>	
	Finance Director	<i>g</i>	
	Borough Attorney	<i>MS</i>	
	Borough Clerk	<i>jam</i>	5/26/17 BM

ATTACHMENT (S) : Fiscal Note: Yes ☒ No ☐
Braun Northwest Proposal (1pg)

SUMMARY STATEMENT: On September 5, 2006, the Borough Assembly approved and adopted AM 06-175 which standardized Braun Northwest, Inc. for ambulances.

The Matanuska-Susitna Borough Assembly approved the remounting and refurbishing of four (4) ambulances in the area-wide CIP budget. On October 12, 2016, Braun Northwest, Inc. provided a proposal to the Department of Emergency Services to refurbish the ambulances at a cost of \$148,022.00 per ambulance. With a deduction of \$500.00 for trading-in the old chassis and a multi-vehicle discount of \$1500.00 each, this brings the cost down to \$146,022.00 per ambulance. The price includes the cost of shipping of the vehicles to and from the rehabilitation center in Chehalis, Washington and an inspection trip for two (2)

persons. Two (2) ambulances have already been refurbished.

Remounting and refurbishing is expected to be completed within 60 days of receipt of the new chassis and the existing vehicle.

RECOMMENDATION OF ADMINISTRATION: Award of **CONTRACT 17-117C, REMOUNT and REFURBISH TWO (2) AMBULANCES** to **BRAUN NORTHWEST, INC.** in the contract amount of **TWO HUNDRED NINETY-TWO THOUSAND FORTY-FOUR AND NO/100 DOLLARS (\$292,044.00)**.

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: June 6, 2017

SUBJECT: Award of contract 17-117C, Remount and Refurbish two (2) Ambulances, to Braun Northwest, Inc. in the contract amount of \$292,044.00.

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <u>YES</u> NO
AMOUNT REQUESTED <u>\$292,044</u>	FUNDING SOURCE <u>AW Budget Approp / Ems Oper budget</u>
FROM ACCOUNT # <u>425.000.000.464.451</u> <u>100.160.334.451.200</u>	PROJECT # <u>45266</u>
TO ACCOUNT :	PROJECT #
VERIFIED BY: <u>Barbara Buenaventura</u>	CERTIFIED BY:
DATE: <u>5/11/17</u>	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL	<u>292</u>					
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund	<u>22</u> *					
State/Federal Funds						
Other	<u>270</u>					
TOTAL	<u>292</u>					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary) * Funds verified for FY17 only. The FY18 budget is not yet final.

PREPARED BY:

PHONE:

DEPARTMENT:

DATE:

APPROVED BY:

DATE:

Chesenne Dineen

5/11/17

BRAUN NW inc.

150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

PROPOSAL

OCTOBER 12, 2016

MATANUSKA-SUSITNA BOROUGH
ATTN: KEN BARKLEY, DIRECTOR
680 N SEWARD MERIDIAN PARKWAY
WASILLA, AK 99654
KEN.BARKLEY@MATSUGOV.US

RE: REMOUNT/REFURBISH NORTH STAR MODULES: #1482-1 AND #1101-1

BRAUN NORTHWEST IS PLEASED TO OFFER THE FOLLOWING PROPOSAL:

REMOUNT/REFURBISH TWO (2) NORTH STAR MODULES ONTO 2017 DODGE 4500 4X4 AMBULANCE
PREP GAS CHASSIS PER SPECIFICATIONS DATED 10-11-2016.

BASE PRICE FOR REMOUNT/REFURBISH OF 2011 NS MODULE #1482-1.....	\$148,022.00
BASE PRICE FOR REMOUNT/REFURBISH OF 2008 NS MODULE #1101-1.....	\$148,022.00
TRADE-IN OF OLD CHASSIS (TWO (2) TOTAL BASED UPON <\$500.00 EACH>).....	DEDUCT <\$1,000.00>
MULTI-VEHICLE DISCOUNT BASED UPON <\$1,500.00> EACH REMOUNT.....	<\$3,000.00>
TOTAL AMOUNT	<u>\$292,044.00*</u>

Sales tax not included

F.O.B.: ANCHORAGE, ALASKA

DELIVERY: REMOUNT/REFURBISH TO BE COMPLETED WITHIN NINETY (90) DAYS AFTER
RECEIPT OF NEW CHASSIS AND EXISTING VEHICLE. START OF PROCESS TO BE
SCHEDULED BASED UPON NEW CHASSIS DELIVERY AND AGENCY'S OPERATIONAL
SCHEDULE

TERMS: NINETY PERCENT (90%) PAYMENT DUE UPON RECEIPT
OF VEHICLE. BALANCE DUE IN THIRTY (30) DAYS.

*NOTE: PRICE INCLUDES SHIPPING OF VEHICLES FROM ORIGATION POINT ANCHORAGE, AK TO
CHEHALIS, WA AND RETURN. ALSO INCLUDE ONE (1) TRIP FOR TWO (2) PERSONS FOR FINAL
INSPECTION, ORIGATION POINT ANCHORAGE, AK TO SEATTLE, WA AND RETURN.

It is understood that the used chassis is not road legal due to the transfer of such items as lights and mud flaps to
new chassis. Transportation of used chassis remains the responsibility of agency unless chassis is traded-in. Any
parts or pieces not transferred to the new chassis or reused, unless specifically noted, shall be included in trade-in
value of chassis to reduce overall cost of this project.

*Vehicle must be in drivable condition, capable of completing the trip to Chehalis, WA. If vehicle becomes disabled,
Customer is responsible for any additional charges related to getting the vehicle to the Braun Northwest, Inc.

Chehalis, WA facility

Braun Northwest, Inc. is an Alaska business (#706823).

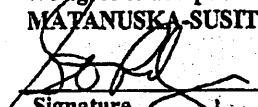
Respectfully Submitted by
BRAUN NORTHWEST, INC.


Tami McCallum, Y.P. Sales

Date: 10/12/16

We agree to accept the above proposal:

MATANUSKA-SUSITNA BOROUGH


Signature

10/12/16
Date

Steven K. Hays
Printed Name

DEPEMS OPS chief
Title



EMERGENCY VEHICLES

TM/scf
Enclosures-Specifications

www.braunnw.com

Am17-052