

SUBJECT: Award of Bid No. 19-101B, Provide Metro Ethernet Circuits Services to MTA Communications, LLC., for the contract amount of \$787,583.16.

AGENDA OF: June 11, 2019

ASSEMBLY ACTION:
Approved under the Consent Agenda 6-11-19

MANAGER RECOMMENDATION: Present to the assembly for consideration.

APPROVED BY JOHN MOOSEY BOROUGH MANAGER: *[Signature]*

Route To:	Department/Individual	Initials	Remarks
	Purchasing Officer	<i>[Signature]</i>	
<i>for</i>	IT Director	<i>[Signature]</i>	
	Finance Director	<i>[Signature]</i>	
	Borough Attorney	<i>[Signature]</i>	
	Borough Clerk	<i>[Signature]</i>	6/4/19 <i>[Signature]</i>

ATTACHMENT (S) : Fiscal Note: Yes No
 Analysis Sheet (1p)

SUMMARY STATEMENT: On April 29, 2019, the Matanuska-Susitna Borough Purchasing Division issued a solicitation requesting bids from qualified firms to provide labor, equipment and materials to support high speed data network connectivity between the Borough's 52 physical locations that are attached to the MSB WAN environment. The demand for passing traffic on these circuits continues to grow as new computer services are turned up and utilization of computer assets increases. The Borough has also moved to a centralized datacenter model. This requires that all traffic at remote sites must pass through the headquarters datacenter to receive any services. This includes everything from email to network files to phones. This increase in demand and utilization has caused slowness at various locations which is decreasing the efficiency and productivity of staff.

In response to the advertisement, one bid was received. Award recommendation is being made to MTA Communications, LLC. as the lowest responsive and responsible bidder.

The term length for this agreement is for three years with two additional one-year renewals (potentially five-year contract), subject to annual appropriation of funds by the Borough Assembly. The initial contract period of performance begins on July 1, 2019 and ends on June 30, 2022.

The Information Technology Department, Operations Division will be administering the contract.

RECOMMENDATION OF ADMINISTRATION: Award of **BID NO. 19-101B, PROVIDE METRO ETHERNET CIRCUITS SERVICES** to **MTA COMMUNICATIONS, LLC.** for the contract amount of **SEVEN HUNDRED EIGHTY-SEVEN THOUSAND FIVE HUNDRED EIGHTY-THREE AND 16/100 Dollars (\$787,583.16.00).**

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: June 11, 2019

SUBJECT: Award of Bid No. 19-101B, Provide Metro Ethernet Circuits Services to MTA Communications, LLC., for the contract amount of \$787,583.16.

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <u>YES</u> NO
AMOUNT REQUESTED \$ 787,583.16 *	FUNDING SOURCE <u>AW/NAW/FSA'S/RSA'S/CLF</u> <i>operating funds</i>
FROM ACCOUNT # <u>100/200/249-265/510.000.000 4XX.XXX</u>	PROJECT #
TO ACCOUNT :	PROJECT #
VERIFIED BY: <u>Barbara Baerengr</u>	CERTIFIED BY:
DATE: <u>5/30/19</u>	DATE:

EXPENDITURES/REVENUES: (Thousands of Dollars)

OPERATING	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL		787.5				
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REVENUE						
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FUNDING: (Thousands of Dollars)

General Fund						
State/Federal Funds						
Other		787.5				
TOTAL		787.5				

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary) * Funding is dependant on passage of the FY20 Budget

PREPARED BY: _____ PHONE: _____

DEPARTMENT: Cherisse Stewart DATE: _____

APPROVED BY: _____ DATE: 5/30/19

19-101B Provide Metro Ethernet Circuits Services
Analysis Sheet

Line #	Name	Address	Desired Speed	MRC & NRC Charges	Annual Charges
1	Central Landfill Hazmat Bldg	1201 N 49th State St	50M	\$ 414.18	\$ 4,970.16
2	Port Mackenzie	28000 S Don Young Rd	50M	\$ 654.12	\$ 7,849.44
3	Palmer Ambulance Services	630 E Steel Lp	50M	\$ 414.18	\$ 4,970.16
4	Talkeetna Fire Dept	22690 S Talkeetna Spur Rd	10M	\$ 360.63	\$ 4,327.56
5	Sunshine Fire Dept (Ambulance District 4)	42488 S Parks Hwy	10M	\$ 360.63	\$ 4,327.56
6	Sutton Landfill Transfer Site	15625 N Glenn Hwy	5M	\$ 273.51	\$ 3,282.12
7	Sutton Fire Dept Station 1-1	15625 N Glenn Hwy	10M	\$ 284.40	\$ 3,412.80
8	Butte Landfill Transfer Site	17390 E Butte Transfer Rd	5M	\$ 273.51	\$ 3,282.12
9	Butte Fire Dept Station 2-1	3355 S Old Glenn Hwy	10M	\$ 284.40	\$ 3,412.80
10	Meadow Lakes Fire Dept Station 7-1	1685 N Pittman Rd	10M	\$ 360.63	\$ 4,327.56
11	Willow Landfill Transfer Site	15469 N Willow Station Rd	5M	\$ 314.16	\$ 3,769.92
12	Big Lake Landfill Transfer Site	13507 W Hollywood Rd	5M	\$ 314.16	\$ 3,769.92
13	Big Lake Fire Dept - Westlakes Fire Station 8-1	3047 S Big Lake Rd	10M	\$ 360.63	\$ 4,327.56
14	Wasilla Pool	701 E Bogard Rd	10M	\$ 360.63	\$ 4,327.56
15	Brett Memorial Ice Arena	800 E Bogard Rd	10M	\$ 360.63	\$ 4,327.56
16	Central Fire Dept Station 5-1	2151 S Woodworth Lp	10M	\$ 284.40	\$ 3,412.80
17	Palmer Pool	1170 W Bogard Rd	10M	\$ 284.40	\$ 3,412.80
18	Central Fire Dept Station 6-2	4568 S Knik-Goosebay Rd	100M	\$ 821.40	\$ 9,856.80
19	Central Fire Dept Station 5-2	7731 E Bogard Rd	5M	\$ 273.51	\$ 3,282.12
20	Talkeetna Landfill Transfer Site	25150 S Comsat Rd	5M	\$ 314.16	\$ 3,769.92
21	Point Mackenzie Fire Station 6-4	18297 W Point Mackenzie Rd	5M	\$ 314.16	\$ 3,769.92
22	Talkeetna WSB (Ambulance District 4)	25225 S Comstat Rd	5M	\$ 314.16	\$ 3,769.92
23	Central Landfill	1201 N 49th State St	50M	\$ 414.18	\$ 4,970.16
24	West Lakes Fire Station 7-9	1250 S Spring Dr	10M	\$ 360.63	\$ 4,327.56
25	Public Works Water & Sewer	22687 S Talkeetna Spur	5M	\$ 314.16	\$ 3,769.92
26	Public Works Water & Sewer	14135 E Gliska St	5M	\$ 314.16	\$ 3,769.92
27	Public Works Water & Sewer	13766 E Third St	5M	\$ 314.16	\$ 3,769.92
28	Station 6-3	11021 W Horizon Dr	10M	\$ 360.63	\$ 4,327.56
29	Station 6-6	2330 W Fairview Lp	5M	\$ 314.16	\$ 3,769.92
30	Talkeetna Water Treatment Plant	22111 S B St	5M	\$ 314.16	\$ 3,769.92
31	Sutton Fire & Ambulance	11317 N Jonesville Mine Rd	10M	\$ 284.40	\$ 3,412.80
32	Caswell Fire Station 13-1	19631 E Deep Woods Way	1M	\$ 293.95	\$ 3,527.40
33	Willow Ambulance Station 12-3	24927 W Willow Creek Pkwy	10M	\$ 360.63	\$ 4,327.56
34	Willow Fire Station 12-1	8878 N Mike Ardaw Rd	5M	\$ 314.16	\$ 3,769.92
35	Admin MIS Dept	350 Dahlia Ave	1G	\$ 914.03	\$ 10,968.36
36	Public Works (RSA)	1420 S Industrial Way	100M	\$ 438.66	\$ 5,263.92
37	Animal Control (ACB)	9470 E Chanlyut Cr	50M	\$ 414.18	\$ 4,970.16
38	Cottonwood Public Safety Bldg - 6-5 (DPS)	680 N Seward Meridian Pkwy	100M	\$ 821.40	\$ 9,856.80
39	Public Works @ Kremlin	533 E Fireweed Ave	100M	\$ 438.66	\$ 5,263.92
40	Fire Station 5-1	1911 S Terrace Ct	100M	\$ 438.66	\$ 5,263.92
41	West Lakes Fire Station 7-3	10073 W Parks Hwy	100M	\$ 821.40	\$ 9,856.80
42	Butte Parks & rec Office	17704 E Sullivan Ave	35M	\$ 414.18	\$ 4,970.16
43	MSB Admin to VBM	5825 E Mayflower Ct	20M	\$ 792.46	\$ 9,509.52
44	Sutton Library	11301 N Chickaloon Way	20M	\$ 319.99	\$ 3,839.88
45	Big Lake Library	3140 S Big Lake Rd	20M	\$ 472.45	\$ 5,669.40
46	Willow Library	23557 W Willow Community Center Cir	20M	\$ 472.45	\$ 5,669.40
47	Talkeetna Library	24645 S Talkeetna Spur Rd	20M	\$ 472.45	\$ 5,669.40
48	Trapper Creek Library	8901 E Devonshire Dr	20M	\$ 472.45	\$ 5,669.40
49	MSB Admin (Libraries Link)	350 E Dahlia Ave	100M	\$ 438.66	\$ 5,263.92
50	MSBSD Disaster Recovery Site	501 N Gulkana St	500M	\$ 1,306.81	\$ 15,681.72
51	Wasilla Public Safety Bldg - 6-1 (WPS) - NOT POINT TO POINT	101 W Swanson Ave	20M	\$ 472.45	\$ 5,669.40

MRC & NRC Bid Contract Amount	\$ 21,877.31
Annual Charges	\$ 262,527.72
Three Year Contract Amount	\$ 787,583.16

AM
19-064