SUBJECT: Approval to enter into an agreement with Cell Tower Solutions for a Cell Tower Valuation project in the amount of \$285,697.50.

AGENDA OF: August 20, 2024

ASSEMBLY ACTION:

Approved under the consent agenda - EMW

AGENDA ACTION REQUESTED: Present to the Assembly for consideration.

Route To:	Signature
Originator	X Rustin Krafft Signed by: Russ Krafft
Purchasing Director	X Rustin Krafft Signed by: Russ Krafft
Finance Director	8 / 8 / 2 0 2 4 X Cheyenne Heindel Signed by: Cheyenne Heindel
Borough Attorney	8/8/2024 X Nicholas Spiropoulos Signed by: Nicholas Spiropoulos
Borough Manager	X Michael Brown Signed by: Mike Brown
Borough Clerk	X Lonnie McKechnie Signed by: Lonnie McKechnie

Attachments: Fiscal Note (1pg)

SUMMARY STATEMENT: Currently the task of inventorying and tracking values of the towers and the equipment on them falls completely on the tower companies and carriers to provide accurate information. There is no way for the Borough to verify that the information they are providing us is correct.

Each tower is setup with equipment to provide service of a certain type for the carrier. As the technology advances and changes, new equipment is put in service, and old equipment is taken out.

Cell Tower Solutions (CTS) was the first company in the US to accurately value cell, radio and communication towers with associated carrier equipment for the most accurate appraisal possible. They have assisted counties and states throughout the US to find unreported assets, readjust values, and learn how to better

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work with the wireless industry.

Cell Tower Solutions (CTS) does a physical inspection of each site and inventories the equipment. They will then provide us a valuation of all the towers and equipment.

The Fairbanks North Star Borough recently used the services of CTS and the assessed value of their towers and equipment increased \$31,800,000.

In addition to the inventory and inspections, CTS will also provide the Borough with the tools and education to make informed decisions about the equipment costs and useful life of that equipment in the future.

Initial Borough-wide cell tower valuation data is anticipated to be completed by 12/31/2024 with data collected to be used in the 2025 Tax Year valuations.

RECOMMENDATION OF ADMINISTRATION: Approve the legislation as presented.

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MATANUSKA-SUSITNA BOROUGH FISCAL NOTE

Agenda Date: August 20, 2024

SUBJECT: Approval to enter into an agreement with Cell Tower Solutions for a Cell Tower Valuation project in the amount of \$285,697.50. FISCAL ACTION (TO BE COMPLETED BY FINANCE) FISCAL IMPACT YES NO AMOUNT REQUESTED \$285,697.50 FUNDING SOURCE FROM ACCOUNT # 480.000.000 4XX.XXX PROJECT # 47506 TO ACCOUNT: PROJECT# VERIFIED BY: CERTIFIED BY: Merissa Carrell Signed by: Merissa Carrell DATE: DATE: EXPENDITURES/REVENUES: (Thousands of Dollars) OPERATING FY2025 FY2026 FY2027 FY2028 FY2029 FY2030 Personnel Services Travel Contractual Supplies Equipment Land/Structures Grants, Claims Miscellaneous TOTAL OPERATING CAPITAL 285.7 REVENUE FUNDING: (Thousands of Dollars) General Fund State/Federal Funds Other 285.7 TOTAL 285.7 POSITIONS: Full-Time Part-Time Temporary ANALYSIS: (Attach a separate page if necessary) PHONE: PREPARED BY: DATE: DEPARTMENT: X Cheyenne Hei<u>ndel</u>_____

Signed by: Cheyenne Heindel DATE:

APPROVED BY: