

SUBJECT: Award of bid number 23-033C to Braun Northwest, Inc. for the contract amount of \$347,930 to remount two ambulances.

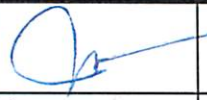



AGENDA OF: November 22, 2022

ASSEMBLY ACTION:

Approved under the Consent Agenda 11-22-22 BSM

MANAGER RECOMMENDATION: Present to the Assembly for consideration.

APPROVED BY MICHAEL BROWN, BOROUGH MANAGER: WBS

Route To:	Department/Individual	Initials	Remarks
	Purchasing Officer		
	Emergency Services Director	Ken Barkley	Digitally signed by Ken Barkley Date: 2022.10.24 09:23:30 -08'00'
	Finance Director		
	Borough Attorney		
	Borough Clerk		

ATTACHMENT(S) : Fiscal Note: Yes X No
Vendor Proposal (2p)

SUMMARY STATEMENT: The Department of Emergency Services has a need to remount two ambulances, 00133 and 00135. The remount will upgrade both ambulances from 1-ton to 1 1/4-ton chassis, repair patient compartments, and upgrade safety equipment.

In accordance with MSB Code 3.08.360 and utilizing our membership with HGACBuy (MSB member #ILC20-10697) the Borough requested, received and deemed acceptable a pricing proposal from Braun Northwest, Inc. through contract number AM10-20.

Remount/refurbishment is estimated to be completed within 90 days after receipt of the new chassis and existing vehicles.

In accordance with MSB 3.08.170(B), Administration requests authority to modify the resulting contract completion date by 30 days for unforeseen circumstances.

RECOMMENDATION OF ADMINISTRATION: Approve the subject action memorandum.

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: November 22, 2022

SUBJECT: Award of bid number 23-033C to Braun Northwest, Inc. for the contract amount of \$347,930.00 to remount two ambulances.

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <u>YES</u> NO
AMOUNT REQUESTED <u>\$347,930</u>	FUNDING SOURCE <u>Ambulance/EMS Cap. Projects</u>
FROM ACCOUNT # <u>425.000.000 444.444</u>	PROJECT #
TO ACCOUNT :	PROJECT #
VERIFIED BY: <u>Cheryl Whitehead</u>	CERTIFIED BY:
DATE: <u>10-25-22</u>	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2022	FY2023	FY2024	FY2025	FY2026	FY2027
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL		<u>347.9</u>				
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other		<u>347.9</u>				
TOTAL		<u>347.9</u>				

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: _____ PHONE: _____
 DEPARTMENT: Cheryl Whitehead DATE: _____
 APPROVED BY: _____ DATE: 10/25/22



150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

HGAC PROPOSAL

October 12th, 2022

Matanuska-Susitna Borough
Attn: Howard Smith
680 N Seward Meridian Parkway
Wasilla, AK 99654

RE: Remount/Refurbish the following 147-1 modules:

- 2005 North Star vehicle #703-1/486-R module
- 2004 North Star vehicle #607-1/488-R module

Braun Northwest is pleased to offer the following proposal which is based upon HGAC Contract AM10-20:

Remount/Refurbish one 2005 NS module #703-1/486-R and 2004 module #607-1/488-R onto 2022 Ford F450 4x4, ambulance prep gas chassis⁹, matching enclosed specifications dated 8/6/21.

Base price HGAC CE03.....	\$100,350.00
Published/Unpublished options taken	\$ 75,415.00
Trade in of Used chassis.....deduct.(\$	500.00)
MultiVehicle Discount.....deduct. (\$	1,500.00)
Subtotal for Unit #703-1/486-R.....	\$ 173,765.00

Base price HGAC CE03.....	\$100,350.00
Published/Unpublished options taken	\$ 75,215.00
Trade in of Used chassis.....deduct.(\$	500.00)
MultiVehicle Discount.....deduct. (\$	1,500.00)
Subtotal for Unit #607-1/488-R.....	\$ 173,565.00

Subtotal for (2) Units.....	\$347,330.00
HGAC Fee.....	\$ 600.00
Total F.O.B. Chehalis, WA	<u>\$347,930.00*</u>

Sales tax not included

F.O.B.: Anchorage, AK

Delivery: Remount/refurbish to be completed within ninety (90) days after receipt of new chassis and existing vehicle. Start of process to be scheduled based upon new chassis delivery and agency's operational schedule.

Terms: Ninety percent (90%) payment due upon receipt of vehicle. Balance due in thirty (30) days.



Am 22-132
www.braunnw.com

It is understood that the used chassis is not road legal due to the transfer of such items as lights and mud flaps to new chassis. Transportation of used chassis remains the responsibility of agency unless chassis is traded-in. Any parts or pieces not transferred to the new chassis or reused, unless specifically noted, shall be included in trade-in value of chassis to reduce overall cost of this project.

*Vehicle must be in drivable condition, capable of completing the trip to Chehalis, WA. If vehicle becomes disabled, Customer is responsible for any additional charges related to getting the vehicle to the Braun Northwest, Inc. Chehalis, WA facility

*Note: Price includes shipping of vehicles from origination point Anchorage, AK to Chehalis, WA and return. Also includes one (1) trip for two (2) persons for Final Inspection, origination point Anchorage, AK to Seattle, WA and returns.

(Note: This bid is contingent on use of customer's Government Ford Fleet Identification Number.) Failure to secure a FIN will increase the price by the amount of the GPC chassis discount.

Braun Northwest, Inc. is an Alaska business (#706823).

Braun Northwest, Inc. is a Washington dealer (0991-A) with insurance information available upon request.

Respectfully Submitted by:
Braun Northwest, INC.



Tami McCallum, V.P. Sales

Date: 10/12/2022

We agree to accept the above proposal:
Matanuska-Susitna Borough

Signature

Date

Printed Name

Title

TM
cc TM
Enclosures: Specifications.

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