

SUBJECT: Award of bid number 25-057C to Kendall Ford of Anchorage for the contract amount of ~~\$337,920.00~~ \$105,540 to Purchase Fleet Vehicles.

AGENDA OF: October 7, 2025

ASSEMBLY ACTION: Amended to strike the purchase of six Ford Rangers in the amount of \$232,380 and adopted without objection 10/07/25 - BJH

AGENDA ACTION REQUESTED: Present to the Assembly for consideration.

Route To:	Signature
Purchasing Officer	<div> <div>X</div> <div>R Kraftt</div> <div>9/18/2025</div> <div>Signed by: Russ Kraftt</div> </div>
Public Works Director	<div> <div>X</div> <div>Tom Adams, P.E.</div> <div>9/22/2025</div> <div>Signed by: Tom Adams</div> </div>
Finance Director	<div> <div>X</div> <div>Cheyenne Heindel</div> <div>9/22/2025</div> <div>Signed by: Cheyenne Heindel</div> </div>
Borough Attorney	<div> <div>X</div> <div>Nicholas Spiropoulos</div> <div>9/22/2025</div> <div>Signed by: Nicholas Spiropoulos</div> </div>
Borough Manager	<div> <div>X</div> <div>Michael Brown</div> <div>9/25/2025</div> <div>Signed by: Mike Brown</div> </div>
Borough Clerk	<div> <div>X</div> <div>Brenda J. Henry for</div> <div>9/25/2025</div> <div>Signed by: Brenda Henry</div> </div>

ATTACHMENT (S) : Quote (10p)
Fiscal Note (1p)

SUMMARY STATEMENT: The Public Works fleet division has identified the need to replace six vehicles. Two vehicles are being purchased to support assessments and road maintenance. The vehicles that need replacements are 31, 24, 40, 41, 88, and 51. These vehicles require replacement due to a combination of age, high mileage, and significant mechanical issues that affect operational reliability and cost-effectiveness. The average age of these vehicles is 19 years old. One of the replacement vehicles will go into a shared pool for users who need a vehicle, but the demand does not warrant an assigned vehicle.

The vehicles that are being replaced will be auctioned on the Public Surplus website. All the proceeds from these sales will go back to the Borough.

Pricing for the vehicles is based State of Alaska Contract number CA 2200-20-1.

The expected delivery date for all the vehicles is April 30, 2026.

RECOMMENDATION OF ADMINISTRATION: Approve the subject action memorandum.

MATANUSKA-SUSITNA BOROUGH

FISCAL NOTE

Agenda Date: October 7, 2025

SUBJECT: Award of bid number 26-057C to Kendall Ford of Anchorage for the contract amount of \$337,920.00 to Purchase Fleet Vehicles to Replace Vehicles 31, 24, 40, 41, 88, 51.

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT YES NO
AMOUNT REQUESTED \$337,920.00	FUNDING SOURCE RSA Capital Projects/Misc. Capital Projects
FROM ACCOUNT # 410.000.000 4xx.xxx/480.000.000 4xx.xxx	PROJECT# 30092-6600-6632/20266-1800-1862
TO ACCOUNT :	PROJECT #
VERIFIED BY: X <u>L i e s e l Z a n t o</u> <small>S i g n e d b y : L i e s e l Z a n t o</small>	CERTIFIED BY:
DATE:	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2025	FY2026	FY2027	FY2028	FY2029	FY2030
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL		337.9				
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other		337.9				
TOTAL		337.9				

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: _____ PHONE: _____

DEPARTMENT: _____ DATE: _____



Recoverable Signature

X

C h e y e n n e H e i n d e l

APPROVED BY: _____ DATE: _____

Signed by: Cheyenne Heindel

#1

SPECIFICATION NO: 144			
VEHICLE TYPE: COMPACT TRUCK, CREW CAB, 4X4			
VENDOR:		FORD RANGER	
Make:	Ford	CHEVY COLORADO	
Model Year:	2025		
Model:	Ranger	2.3L EcoBoost	
Trim Level:	XL	Bid Price:	\$38,730.00
MINIMUM REQUIRED EQUIPMENT			
Exterior Color: OEM White Darkest of OEM Manufacturers Standard Cloth Upholstery Interior (cloth or cloth with vinyl trim would be acceptable) Seating for five (5) including driver 5 FT Bed GVWR: Minimum 6,000 Pounds 4 Wheel Drive (4x4) Engine: Gas, 2.3L Engine Block Heater Automatic Transmission Cloth Front Bucket Seats Rubberized Vinyl Flooring Air Conditioning Cruise Control/Tilt Steering Power Windows/Power Locks Keyless Remote Entry w/ 2 Fobs Mirrors: Outside - Power Mirrors, left and right, driver adjustable AM/FM Stereo OEM Backup Camera OEM Trailer Hitch Package Spray in Bed Liner Daytime Running Lights OEM Spare Wheel, Tire, Jack FOB Anchorage			
			\$38,730.00
OPTIONAL EQUIPMENT			
OEM Trailer Brake Controller			\$275.00
OEM Stereo with Hands Free Communication System			STD
OEM or Dealer Installed Auto Start	ADD		\$625.00
Anti Freeze Long Life Coolant to a minimum -50 degree protection	ADD		\$150.00
Shipping to Fairbanks			\$450.00
Shipping to Juneau			Call for Price
VENDOR NOTES OR CLARIFICATIONS			
WITH ADDS \$39,505.00			
VEHICLE #1 FUNDING ACCOUNT 480 464.451 20266 1800-1862			

#3

SPECIFICATION NO: 144			
VEHICLE TYPE: COMPACT TRUCK, CREW CAB, 4X4			
VENDOR:		FORD RANGER	
Make:	Ford	CHEVY COLORADO	
Model Year:	2025		
Model:	Ranger	2.3L EcoBoost	
Trim Level:	XL	Bid Price:	\$38,730.00
MINIMUM REQUIRED EQUIPMENT			
Exterior Color: OEM White			
Darkest of OEM Manufacturers Standard Cloth Upholstery Interior (cloth or cloth with vinyl trim would be acceptable)			
Seating for five (5) including driver			
5 FT Bed			
GVWR: Minimum 6,000 Pounds			
4 Wheel Drive (4x4)			
Engine: Gas, 2.3L			
Engine Block Heater			
Automatic Transmission			
Cloth Front Bucket Seats			
Rubberized Vinyl Flooring			
Air Conditioning			
Cruise Control/Tilt Steering			
Power Windows/Power Locks			
Keyless Remote Entry w/ 2 Fobs			
Mirrors: Outside - Power Mirrors, left and right, driver adjustable			
AM/FM Stereo			
OEM Backup Camera			
OEM Trailer Hitch Package			
Spray in Bed Liner			
Daytime Running Lights			
OEM Spare Wheel, Tire, Jack			
FOB Anchorage			
\$38,730.00			
OPTIONAL EQUIPMENT			
OEM Trailer Brake Controller			\$275.00
OEM Stereo with Hands Free Communication System			STD
OEM or Dealer Installed Auto Start		ADD	\$25.00
Anti Freeze Long Life Coolant to a minimum -50 degree protection		ADD	\$150.00
Shipping to Fairbanks			\$450.00
Shipping to Juneau			Call for Price
VENDOR NOTES OR CLARIFICATIONS			
WITH ADDS \$39,505.00			
VEHICLE #3 FUNDING ACCOUNT 480 464.451 20266 1800-1862			

#4

SPECIFICATION NO: 144			
VEHICLE TYPE: COMPACT TRUCK, CREW CAB, 4X4			
VENDOR:		FORD RANGER	
Make:	Ford	CHEVY COLORADO	
Model Year:	2025		
Model:	Ranger	2.3L EcoBoost	
Trim Level:	XL	Bid Price:	\$38,730.00
MINIMUM REQUIRED EQUIPMENT			
Exterior Color: OEM White			
Darkest of OEM Manufacture Standard Cloth Upholstery Interior (cloth or cloth with vinyl trim would be acceptable)			
Seating for five (5) including driver			
5 FT Bed			
GVWR: Minimum 6,000 Pounds			
4 Wheel Drive (4x4)			
Engine: Gas, 2.3L			
Engine Block Heater			
Automatic Transmission			
Cloth Front Bucket Seats			
Rubberized Vinyl Flooring			
Air Conditioning			
Cruise Control/Tilt Steering			
Power Windows/Power Locks			
Keyless Remote Entry w/ 2 Fobs			
Mirrors: Outside - Power Mirrors, left and right, driver adjustable			
AM/FM Stereo			
OEM Backup Camera			
OEM Trailer Hitch Package			
Spray in Bed Liner			
Daytime Running Lights			
OEM Spare Wheel, Tire, Jack			
FOB Anchorage			
\$38,730.00			
OPTIONAL EQUIPMENT			
OEM Trailer Brake Controller		ADD	\$275.00
OEM Stereo with Hands Free Communication System		ADD	\$675.00
OEM or Dealer Installed Auto Start		ADD	\$150.00
Anti Freeze Long Life Coolant to a minimum 50 degree protection		ADD	\$450.00
Shipping to Fairbanks			Call for price
Shipping to Juneau			
VENDOR NOTES OR CLARIFICATIONS			
WITH ADDS \$39,505.00			
VEHICLE #4 FUNDING ACCOUNT 480 464.451 20266 1800-1862			

#6

SPECIFICATION NO: 144

VEHICLE TYPE: COMPACT TRUCK, CREW CAB, 4X4

VENDOR:

Make:	Ford	FORD RANGER
Model Year:	2025	CHEVY COLORADO
Model:	Ranger	
Trim Level:	XL	2.3L EcoBoost
Bid Price:		\$38,730.00

MINIMUM REQUIRED EQUIPMENT

Exterior Color: OEM White
Darkest of OEM Manufacturers Standard Cloth Upholstery Interior (cloth or cloth with vinyl trim would be acceptable)
Seating for five (5) including driver
5 FT Bed
GVWR: Minimum 6,000 Pounds
4 Wheel Drive (4x4)
Engine: Gas, 2.3L
Engine Block Heater
Automatic Transmission
Cloth Front Bucket Seats
Rubberized Vinyl Flooring
Air Conditioning
Cruise Control/Tilt Steering
Power Windows/Power Locks
Keyless Remote Entry w/ 2 Fobs
Mirrors: Outside - Power Mirrors, left and right, driver adjustable
AM/FM Stereo
OEM Backup Camera
OEM Trailer Hitch Package
Spray in Bed Liner
Daytime Running Lights
OEM Spare Wheel, Tire, Jack
FOB Anchorage

\$38,730.00

OPTIONAL EQUIPMENT

OEM Trailer Brake Controller		\$275.00
OEM Stereo with Hands Free Communication System		STD
OEM or Dealer Installed Auto Start/Stop	ADD	\$155.00
Anti Freeze Long Life Coolant to minimum -50 degree protection	ADD	\$150.00
Shipping to Fairbanks		\$450.00
Shipping to Juneau		Call for Price

VENDOR NOTES OR CLARIFICATIONS

WITH ADDS \$39,505.00

VEHICLE #6 FUNDING ACCOUNT 480 464.451 20266 1800-1862

#5

SPECIFICATION NO: 162

VEHICLE TYPE: REGULAR CAB SRW 1 TON 4X4

VENDOR: **KENDALL FORD OF ANCHORAGE**

F3B

Make: **FORD**Model Year: **2026**Model: **F350 STD CAB**Trim Level: **XL**

6.8L V8

Bid Price Gas Engine:

\$49,980.00

MINIMUM REQUIRED EQUIPMENT

Exterior Color: OEM White

Darkest of OEM Manufacturers Standard Cloth Upholstery Interior (cloth or cloth with vinyl trim would be acceptable)

Seating for (3) including driver

8-Foot Bed (Long Box)

GVWR: 10,900 Pounds

4 Wheel Drive (4x4)

Engine: Gas V8

Engine Block Heater

Automatic Transmission

40/20/40 Split Bench Cloth Seats

Rubberized Vinyl Flooring

Air Conditioning

Cruise Control/Tilt Steering

Power Windows/Power Locks

Keyless Remote Entry w/2 Fobs

Mirrors: Outside - Trailer Tow Power/Heated Mirrors, left and right, driver adjustable

AM/FM Stereo and SYNC

OEM Up-fitter Switches

Snow Plow Prep Package

OEM Backup Camera

OEM Trailer Hitch Package

Spray in Bed Liner

Daytime Running Lights

OEM Spare Wheel, Tire, Jack

Trailer brake controller

FOB Anchorage

Turbo Diesel Engine in lieu of gas engine

\$10,995.00

Cloth Bucket Seats with Mini Console

ADD

\$515.00

76S OEM or Dealer Installed Auto Start

ADD

\$250.00

Anti Freeze Long Life Coolant to a minimum -50 degree protection

ADD

\$150.00

18B Platform Running boards

ADD

\$320.00

Shipping to Fairbanks

\$450.00

Shipping to Juneau

Call for quote

VENDOR NOTES OR CLARIFICATIONS

PRIVACY GLASS INCLUDES REAR WINDOW DEFROST

WITH ADDS **\$51,125.00**

VEHICLE #5 FUNDING ACCOUNT 480 464.451 20266 1800-1862

#7

SPECIFICATION NO: 144			
VEHICLE TYPE: COMPACT TRUCK, CREW CAB, 4X4			
VENDOR:		FORD RANGER	
Make:	Ford	CHEVY COLORADO	
Model Year:	2025		
Model:	Ranger	2.3L EcoBoost	
Trim Level:	XL	Bid Price:	\$38,730.00
MINIMUM REQUIRED EQUIPMENT			
Exterior Color: OEM White Darkest of OEM Manufacturers Standard Cloth Upholstery Interior (cloth or cloth with vinyl trim would be acceptable) Seating for five (5) including driver 5 FT Bed GVWR: Minimum 6,000 Pounds 4 Wheel Drive (4x4) Engine: Gas, 2.3L Engine Block Heater Automatic Transmission Cloth Front Bucket Seats Rubberized Vinyl Flooring Air Conditioning Cruise Control/Tilt Steering Power Windows/Power Locks Keyless Remote Entry w/ 2 Fobs Mirrors: Outside - Power Mirrors, left and right, driver adjustable AM/FM Stereo OEM Backup Camera OEM Trailer Hitch Package Spray in Bed Liner Daytime Running Lights OEM Spare Wheel, Tire, Jack FOB Anchorage			
			\$38,730.00
OPTIONAL EQUIPMENT			
OEM Trailer Brake Controller			\$275.00
OEM Stereo with Hands Free Communication System			STD
OEM or Dealer Installed Auto Start		ADD	\$625.00
Anti Freeze Long Life Coolant to a minimum -50 degree protection		ADD	\$150.00
Shipping to Fairbanks			\$450.00
Shipping to Juneau			Call for Price
VENDOR NOTES OR CLARIFICATIONS			
WITH ADDS \$39,505.00			
VEHICLE FUNDING ACCOUNT 480 464.451 20266 1800-1862			

This requests information is generated from FY2026 12.26.24 4.8, Proposed Version.

AW Fleet Vehicle Purchases & Replacements

Overview

Request Owner

Department

Request Groups

Form Type

Request Type

Jennifer Ballinger O&M Specialist

PUBLIC WORKS

Public Works, Borough Fleet Vehicles

Capital Equipment

Vehicles and Wheeled Equipment

Description

Annual Borough fleet vehicle replacements and new purchases.

FISCAL YEAR 2026 REPLACEMENT PLAN

	Purchase	Replaces Vehicle #	Info on Existing Vehicle to be Replaced	Dept. Vehicle Supports	Est. Cost of New Vehicle
1	Pick-Up, 4x4 Crew Cab Mid Size Vehicle	41	2006 Ford Escape with 110,000 miles.	Community Development - Director	\$48,000
2	Pick-Up, 4x4 Crew Cab Mid Size Vehicle	40	2006 Ford Escape with 68,000 miles	Finance - Assessments	\$48,000
3	Pick-Up, 4x4 Crew Cab Mid Size Vehicle	34	2005 Ford Escape with 163,000 miles	Community Development - Parks/Rec	\$48,000
4	Pick-Up, 4x4 Crew Cab Mid Size Vehicle	31	2004 Ford Escape with 51,000 miles	Purchasing	\$48,000
5	Pick-Up, 4x4 Crew Cab One Ton w/ Plow	51	2008 Chevy 2500 Plow with 170,000 miles	Community Development	\$80,000
6	Pick-Up, 4x4 Crew Cab Mid-Size	88	2014 Ford F150 with 236,000 miles	Project Management	\$65,000
Total Estimated Replacement Costs					\$385,000

FISCAL YEAR 2026 NEW PURCHASE PLAN

Purchase	Department	Justification	Est. Cost of New Vehicle
7 Pick-Up, 4x4 Crew Cab Mid Size Vehicle	Assessments	Essential for our assessments team. When assessors are in the field, they often face a shortage of cars, which hinders our efficiency. Relying on other departments to lend vehicles is not a sustainable solution. This purchase will include all necessary safety and operational equipment and accessories	\$48,000
Total Estimated New Purchase Costs:			\$48,000

Details

New Purchase or Replacement

Other

#8

SPECIFICATION NO: 144		
VEHICLE TYPE: CREW CAB 1/2 TON 4X4		
VENDOR:	KENDALL FORD OF ANCHORAGE	W1L
Make:	FORD	
Model Year:	2025	
Model:	F150 SUPERCREW	5.0 V8 GAS
Trim Level:	XL	Bid Price Gas Engine: \$49,950.00
MINIMUM REQUIRED EQUIPMENT		
Exterior Color: OEM White Darkest of OEM Manufacturers Standard Cloth Upholstery Interior (cloth or cloth with vinyl trim would be acceptable) Seating for minimum of five (5) including driver 6.5' Bed (Standard Box) GVWR: 6,000 Pounds 4 Wheel Drive (4x4) Engine: Gas V8 Engine Block Heater Automatic Transmission 40/20/40 Split Bench Cloth Seats Manufactures Standard Cloth Rear Seat Rubberized Vinyl Flooring Air Conditioning Cruise Control/Tilt Steering Power Windows/Power Locks Keyless Remote Entry W/2 Fobs Power Mirrors AM/FM Stereo OEM Backup Camera OEM Trailer Hitch Package Spray in Bed liner Daytime Running Lights OEM Spare Wheel, Tire, Jack FOB Anchorage		
OPTIONAL EQUIPMENT		
2.7 V6 Engine in lieu of V8 Engine (Only Available on 5.5ft bed)	SUBTRACT	(\$-1,660)
5.5' Bed Short bed in lieu of 6.5 foot standard bed		(\$-440)
Special Service Vehicle package includes 6.5' bed and stadard V-8 engine		N/A
PPV Package Pursuit Rated-Law Enforcement Only) W1P(SEE Dealer Notes)		\$1,535.00
OEM Trailer Brake Controller	ADD	\$350.00
OEM Stereo with Hands Free Communication System		STD
Platform Running Boards	ADD	\$250.00
OEM or Dealer Installed Auto Start	ADD	\$625.00
Anti Freeze Long Life Coolant to a minimum -50 degree protection	ADD	\$150.00
Privacy Glass WITH WINDOW DEFROSTER	ADD	\$100.00
Shipping to Fairbanks		\$450.00
Shipping to Juneau		Call for quote
VENDOR NOTES OR CLARIFICATIONS		
PPV Package Only availale with 5.5ft bed and 3.5 V6 Ecoboost		
WITH ADDS \$49,765.00		
RSA	VEHICLE #8 FUNDING SOURCE 410 464.451 30092 6600-6632	

Fiscal Year 2026

[View All Fiscal Years](#)[Dashboard](#)[Request Manager](#)[Scenarios](#)[Report Builder](#)

Request Detail

[View All Requests](#)

Submitted

This requests information is generated from FY2026 12.26.24 4.8, Proposed Version.

RSA Fleet Vehicle Purchases & Replacements

Overview

Request Owner	Jennifer Ballinger O&M Specialist
Department	ADM-ROAD SERVICE AREAS
Request Groups	Borough Fleet Vehicles, RSA, Public Works
Form Type	Capital Equipment
Request Type	Vehicles and Wheeled Equipment

Description

Annual Borough Fleet Vehicle replacements and new purchases

FISCAL YEAR 2026 NEW PURCHASE PLAN

Purchase	Department	Justification	Est. Cost of New Vehicle
Pick-Up, 4x4 Crew Cab	RSA	This is a new vehicle for the approved fourth Road Maintenance Superintendent as of July 1, 2024	\$65,000
Total Estimated New Purchase Costs:			\$65,000

Details

New Purchase or Replacement Other

Capital Costs

FY2026 Budget	Total Budget (all years)	Project Total
\$65,000	\$269K	\$269K

Capital Costs by Year (Proposed)



Capital Costs for Budgeted Years (Proposed)



2026

2027

\$0

\$60K

● Vehicle Cost