

SUBJECT: Purchase of Sodium Chloride (Road Salt) from Northern Gravel and Trucking in the amount of \$425,750.00.

AGENDA OF: August 5, 2025

ASSEMBLY ACTION:

AGENDA ACTION REQUESTED: Present to the Assembly for consideration.

Route To:	Signature
Purchasing Officer	<div>7/14/2025</div> <div>X D u s t i n S i l v a</div> <div>Signed by: Dustin Silva</div>
Public Works Director	<div>Recoverable Signature</div> <div>X T o m A d a m s , P E</div> <div>Signed by: Tom Adams</div>
Finance Director	<div>Recoverable Signature</div> <div>X C h e y e n n e H e i n d e l</div> <div>Signed by: Cheyenne Heindel</div>
Borough Attorney	<div>7/17/2025</div> <div>X J o h n A s c h e n b r e n n e r</div> <div>Signed by: John Aschenbrenner</div>
Borough Manager	<div>7/18/2025</div> <div>X M i c h a e l B r o w n</div> <div>Signed by: Mike Brown</div>
Borough Clerk	<div>7/21/2025</div> <div>X L o n n i e M c K e c h n i e</div> <div>Signed by: Lonnie McKechnie</div>

ATTACHMENT (S) : Fiscal Note

SUMMARY STATEMENT: The Matanuska-Susitna Borough utilizes sodium chloride in its winter road maintenance. This product is blended with the road sand and applied to areas where icing exists. The Borough will require approximately 2,620 tons of sodium chloride to meet its needs for the coming winter. In the past we have purchased this product utilizing the State of Alaska contract in order to take advantage of their bulk pricing. It is our intention to do so again this year.

MSB 3.08.360 allows the borough to enter into procurement agreements with the state when it is in the best interest of the borough. Competition was done by the State of Alaska, Department of Transportation and Public Facilities through a formal bidding process. Delivery of this product is required by October 1, 2025.

RECOMMENDATION OF ADMINISTRATION: Approve the subject action memorandum.

MATANUSKA-SUSITNA BOROUGH

FISCAL NOTE

Agenda Date: August 5, 2025

SUBJECT: Award of procurement utilizing State of Alaska procurement to Northen Gravel & Trucking for the contract amount of \$425,750.00 to Purchase Sodium Chloride (Road Salt).

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT YES NO
AMOUNT REQUESTED \$425,750.00	FUNDING SOURCE Various RSA Operating Budgets
FROM ACCOUNT # 270-285.000.000 4xx.xxx	PROJECT
TO ACCOUNT :	PROJECT #
VERIFIED BY: <u>X</u> <u>L i e s e l Z a n t o</u> <small>S i g n e d b y : L i e s e l W a l l a n d</small>	CERTIFIED BY:
DATE:	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2025	FY2026	FY2027	FY2028	FY2029	FY2030
Personnel Services						
Travel						
Contractual						
Supplies		425.8				
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING		425.8				

CAPITAL						
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other		425.8				
TOTAL		425.8				

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: _____ PHONE: _____

DEPARTMENT: _____ DATE: _____

7 / 1 6 / 2 0 2 5

XC h e y e n n e H e i n d e l

APPROVED BY: _____ DATE: _____

S i g n e d b y : C h e y e n n e H e i n d e l