


MATANUSKA-SUSITNA BOROUGH ACTION MEMORANDUM

AM No. 19-088

SUBJECT: Award of Bid 20-021B to Pruhs Construction, LLC, in the contract amount of \$647,450.00 for the Purchase of Winter Sand and Chips.


AGENDA OF: August 20, 2019

ASSEMBLY ACTION:

Approved under the Consent
Agenda 8-20-19 

MANAGER RECOMMENDATION: Present to the Assembly for consideration.

APPROVED BY JOHN MOOSEY, BOROUGH MANAGER: 

| Route To: | Department/Individual | Initials | Remarks |
|-----------|-----------------------|---|--|
| | Purchasing |  | |
| | Public Works Director | Terry Dolan | Digitally signed by Terry Dolan Date: 2019.08.06 17:24:47 -08'00' |
| | Finance Director HN | Bl acting | |
| | Borough Attorney | Am for N.S. | |
| | Borough Clerk | BGA for J.M. 8-12-19 | |

ATTACHMENT (S): Fiscal Note: Yes ☒ No ☐
Bid Analysis: 5 (pp)

SUMMARY STATEMENT: On July 17, 2019, the Matanuska-Susitna Borough Purchasing Division issued solicitation 20-021B seeking bids from qualified contractors to supply and deliver winter sand and chips for borough wide winter road maintenance purposes. In response to the advertisement five (5) bids were received.

Award recommendation is being made to Pruhs Construction, LLC as the lowest responsive and responsible bid. The Contractor shall deliver to various points within the Borough and work shall be completed by October 15, 2019. The Public Works Department, Operation and Maintenance Division will be administering the contract.

RECOMMENDATION OF ADMINISTRATION: Award of **BID 20-021B, PURCHASE WINTER CHIPS AND SAND** to **PRUHS CONSTRUCTION, LLC** for the contract amount of **SIX HUNDRED FORTY-SEVEN THOUSAND FOUR HUNDRED FIFTY AND NO/100 DOLLARS (\$647,450.00)**.

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: August 20, 2019

SUBJECT: Award of Bid 20-021B to Pruhs Construction, LLC in the contract amount of \$647,450.00 for the Purchase of Winter Sand and Chips.

ORIGINATOR: Purchasing

| | |
|---|--|
| FISCAL ACTION (TO BE COMPLETED BY FINANCE) | FISCAL IMPACT YES NO |
| AMOUNT REQUESTED <i>647,450.00</i> | FUNDING SOURCE <i>RS&T Operations Budget</i> |
| FROM ACCOUNT # <i>270 to 283.000.000 1/xx.xxx</i> | PROJECT # |
| TO ACCOUNT : | PROJECT # |
| VERIFIED BY: <i>[Signature]</i> | CERTIFIED BY: |
| DATE: <i>8-7-19</i> | DATE: |

EXPENDITURES/REVENUES:

(Thousands of Dollars)

| OPERATING | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 | FY2025 |
|--------------------|--------------|--------|--------|--------|--------|--------|
| Personnel Services | | | | | | |
| Travel | | | | | | |
| Contractual | <i>647.4</i> | | | | | |
| Supplies | | | | | | |
| Equipment | | | | | | |
| Land/Structures | | | | | | |
| Grants, Claims | | | | | | |
| Miscellaneous | | | | | | |
| TOTAL OPERATING | <i>647.4</i> | | | | | |

| | | | | | | |
|---------|--|--|--|--|--|--|
| CAPITAL | | | | | | |
|---------|--|--|--|--|--|--|

| | | | | | | |
|---------|--|--|--|--|--|--|
| REVENUE | | | | | | |
|---------|--|--|--|--|--|--|

FUNDING:

(Thousands of Dollars)

| | | | | | | |
|---------------------|--------------|--|--|--|--|--|
| General Fund | | | | | | |
| State/Federal Funds | | | | | | |
| Other | <i>647.4</i> | | | | | |
| TOTAL | <i>647.4</i> | | | | | |

POSITIONS:

| | | | | | | |
|-----------|--|--|--|--|--|--|
| Full-Time | | | | | | |
| Part-Time | | | | | | |
| Temporary | | | | | | |

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: _____ PHONE: _____

DEPARTMENT: _____ DATE: _____

APPROVED BY: *Brian P. [Signature] acting* DATE: *8/8/19*

| BID TABULATION | | | | | | | | | | | | | |
|--|---|----------|----------|----------------------|--------------|----------------------|--------------|-----------------|--------------|---------------------|--------------|---------|----------------|
| BID #20-021B PURCHASE OF WINTER SAND AND CHIPS | | | | | | | | | | | | | |
| August 5, 2018 @ 3:00 PM | | | | | | | | | | | | | |
| BIDDER | | | | | | | | | | | | | |
| Pay Item Number SAND BLENDED W/SALT | Pay Item Description | Pay Unit | Quantity | Granite Construction | | Western Construction | | Northern Gravel | | Pruh's Construction | | Aggpro | |
| | | | | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | | |
| | | | | | | | | | | | | | |
| 1 | Delivered to Central Landfill - 1101 N. 49 th State Street | Ton | 24,000 | \$6.25 | \$150,000.00 | \$8.50 | \$204,000.00 | \$6.50 | \$156,000.00 | \$7.25 | \$174,000.00 | \$9.16 | \$219,840.00 |
| 2 | Delivered to Northern Asphalt - 3750 N. Meadow Lakes Loop | Ton | 8,000 | \$8.50 | \$68,000.00 | \$10.50 | \$84,000.00 | \$8.90 | \$71,200.00 | \$9.00 | \$72,000.00 | \$10.70 | \$85,600.00 |
| 3 | Delivered to D & S Road Service, 15469 North Willow Station Rd | Ton | 1,200 | \$12.65 | \$15,180.00 | \$15.00 | \$18,000.00 | \$12.50 | \$15,000.00 | \$13.50 | \$16,200.00 | \$9.88 | \$11,856.00 |
| 4 | Delivered to McKenna Brothers - 14868 W. Big Lake Lodge Road | Ton | 3,000 | \$10.70 | \$32,100.00 | \$11.25 | \$33,750.00 | \$11.85 | \$35,550.00 | \$10.50 | \$31,500.00 | \$12.76 | \$38,280.00 |
| 5 | Delivered to Big Dipper, 225 West Leota Street | Ton | 12,500 | \$6.70 | \$83,750.00 | \$8.25 | \$103,125.00 | \$8.40 | \$105,000.00 | \$7.50 | \$93,750.00 | \$9.70 | \$121,250.00 |
| | | | | | | | | | | | | | |
| 6 | Delivered to Central Landfill - 1101 N. 49 th State Street | Ton | 10,000 | \$17.80 | \$178,000.00 | \$13.00 | \$130,000.00 | \$15.75 | \$157,500.00 | \$14.25 | \$142,500.00 | \$38.15 | \$381,500.00 |
| 7 | Delivered to Northern Asphalt - 3750 N. Meadow Lakes Loop | Ton | 2,500 | \$19.00 | \$47,500.00 | \$16.00 | \$40,000.00 | \$17.50 | \$43,750.00 | \$15.00 | \$37,500.00 | \$41.93 | \$104,825.00 |
| 8 | Delivered to McKenna Brothers - 14868 W. Big Lake Lodge Road | Ton | 2,000 | \$21.20 | \$42,400.00 | \$18.00 | \$36,000.00 | \$18.85 | \$37,700.00 | \$16.50 | \$33,000.00 | \$43.37 | \$86,740.00 |
| 9 | Delivered to D & S Road Services, located @ 35269 South Hopper Drive | Ton | 600 | \$23.00 | \$13,800.00 | \$23.00 | \$13,800.00 | \$18.85 | \$11,310.00 | \$19.00 | \$11,400.00 | \$46.25 | \$27,750.00 |
| 10 | Delivered to D & S Road Services, located @ 35269 South Hopper Drive | Ton | 300 | \$33.75 | \$10,125.00 | \$32.00 | \$9,600.00 | \$25.00 | \$7,500.00 | \$27.00 | \$8,100.00 | \$53.63 | \$16,089.00 |
| 11 | Delivered to Big Dipper, 225 West Leota Street | Ton | 2,500 | \$17.20 | \$43,000.00 | \$15.00 | \$37,500.00 | \$17.00 | \$42,500.00 | \$11.00 | \$27,500.00 | \$40.49 | \$101,225.00 |
| TOTAL BID PRICE | | | | | \$683,855.00 | | \$709,775.00 | | \$683,010.00 | | \$647,450.00 | | \$1,194,955.00 |

AM 19-088

MATANUSKA-SUSITNA BOROUGH
BID #20-021B
Purchase of Winter Sand and Chips

ANALYSIS SHEET

| | | | | | | | |
|---|---|----------------------|------------------|-------------------|------------------|-------------------|------------------|
| BIDDER | | WESTERN CONSTRUCTION | | AgPro | | PRUH'S CONST. | |
| Signed Bid Form | | OKg | | OKg | | OKg | |
| Other items as required in Instructions to Bidders and Specifications/Scope of work | | | | | | | |
| BID ITEM | DESCRIPTION | UNIT PRICE | BID PRICE | UNIT PRICE | BID PRICE | UNIT PRICE | BID PRICE |
| Sand Blended with Salt | | | | | | | |
| 1. | 24,000 tons: Delivered to Central Landfill, located @ 1101 North 49th State Street, Palmer | 8.50 | 204,000.00 | 9.16 | 219,840.00 | 7.25 | 174,000.00 |
| 2. | 8,000 tons: Delivered to Northern Asphalt, located @ 3750 North Meadow Lakes Loop, Wasilla | 10.50 | 84,000.00 | 10.70 | 85,600.00 | 9.00 | 72,000.00 |
| 3. | 1,200 tons: Delivered to D & S Road Service, Willow Transfer Site, 15469 North Willow Station Road, Willow | 15.00 | 18,000.00 | 9.88 | 11,856.00 | 13.50 | 16,200.00 |
| 4. | 3,000 tons: Delivered to McKenna Bothers, located @ 14868 West Big Lake Lodge Road, Big Lake | 11.25 | 33,750.00 | 12.76 | 38,280.00 | 10.50 | 31,500.00 |
| 5. | 3,000 tons: Delivered to Big Dipper, 225 West Leota Street, Wasilla | 8.25 | 103,125.00 | 9.70 | 121,250.00 | 7.50 | 93,750.00 |

Continued on the Next One (1) Page

PURCHASING OFFICER

ASST PURCHASING OFFICER

BUYER

CONST PROCUREMENT SPECIALIST

DATE

WITNESS

WITNESS

WITNESS

APR 19-088

8/5/19

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MATANUSKA-SUSITNA BOROUGH
BID #20-021B
Purchase of Winter Sand and Chips

ANALYSIS SHEET

| BIDDER | | Western Construction | | Aglio | | Pun's Const. | |
|--------------------------------------|---|----------------------|------------|--------------|------------|--------------|------------|
| BID ITEM | DESCRIPTION | UNIT PRICE | BID PRICE | UNIT PRICE | BID PRICE | UNIT PRICE | BID PRICE |
| Chips | | | | | | | |
| 6. | 10,000 tons: Delivered to Central Landfill, located @ 1101 North 49th State Street, Palmer | 13.00 | 139,000.00 | 38.15 | 381,500.00 | 14.25 | 147,500.00 |
| 7. | 2,500 tons: Delivered to Northern Asphalt, located @ 3750 North Meadow Lakes Loop, Wasilla | 16.00 | 40,000.00 | 41.93 | 104,825.00 | 15.00 | 37,500.00 |
| 8. | 2,000 tons: Delivered to McKenna Bothers, located @ 14868 West Big Lake Lodge Road, Big Lake | 18.00 | 36,000.00 | 43.37 | 86,740.00 | 16.50 | 33,000.00 |
| 9. | 600 tons: Delivered to D & S Road Services, located @ 35269 South Hopper Drive, Talkeetna | 23.00 | 13,800.00 | 46.25 | 27,750.00 | 19.00 | 11,400.00 |
| 10. | 300 tons: Delivered to D & S Road Services, located @ 35269 South Hopper Drive, Talkeetna | 32.00 | 9,600.00 | 53.63 | 16,089.00 | 27.00 | 8,100.00 |
| 11. | 2,500 tons: Delivered to Big Dipper, 225 West Leota Street, Wasilla | 15.00 | 37,500.00 | 40.49 | 101,225.00 | 11.00 | 27,500.00 |
| TOTAL BID PRICE (Lines 1 -11) | | \$ 709,775.00 | | 1,194,955.00 | | 647,450.00 | |

RECOMMENDATION: All bids taken under advisement

PURCHASING OFFICER

DATE

ASST PURCHASING OFFICER

WITNESS

BUYER

WITNESS

CONST PROCUREMENT SPECIALIST

WITNESS

Am 19-088

MATANUSKA-SUSITNA BOROUGH
BID #20-021B
Purchase of Winter Sand and Chips

ANALYSIS SHEET

| | | | | | | | |
|---|---|-------------------|------------------|-------------------|------------------|-------------------|------------------|
| BIDDER | | GRAVIT CONST. | | NORTHERN GRAVEL | | | |
| Signed Bid Form | | OKg | | OKg | | | |
| Other items as required in Instructions to Bidders and Specifications/Scope of work | | | | | | | |
| BID ITEM | DESCRIPTION | UNIT PRICE | BID PRICE | UNIT PRICE | BID PRICE | UNIT PRICE | BID PRICE |
| Sand Blended with Salt | | | | | | | |
| 1. | 24,000 tons: Delivered to Central Landfill, located @ 1101 North 49th State Street, Palmer | 6.25 | 150,000.00 | 6.50 | 156,000.00 | | |
| 2. | 8,000 tons: Delivered to Northern Asphalt, located @ 3750 North Meadow Lakes Loop, Wasilla | 8.50 | 68,000.00 | 8.90 | 71,200.00 | | |
| 3. | 1,200 tons: Delivered to D & S Road Service, Willow Transfer Site, 15469 North Willow Station Road, Willow | 12.65 | 15,180.00 | 12.50 | 15,000.00 | | |
| 4. | 3,000 tons: Delivered to McKenna Bothers, located @ 14868 West Big Lake Lodge Road, Big Lake | 10.70 | 32,100.00 | 11.85 | 35,550.00 | | |
| 5. | 3,000 tons: Delivered to Big Dipper, 225 West Leota Street, Wasilla | 6.70 | 83,750.00 | 8.40 | 105,000.00 | | |

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PURCHASING OFFICER

ASST PURCHASING OFFICER

BUYER

CONST PROCUREMENT SPECIALIST

DATE

WITNESS

WITNESS

WITNESS

8/5/19

[Signature]

AM 19-088

MATANUSKA-SUSITNA BOROUGH
BID #20-021B
Purchase of Winter Sand and Chips

ANALYSIS SHEET

| BIDDER | | GRANITE CONST. | | NORTHERN GRAVEL | | | |
|--------------------------------------|---|----------------|------------|-----------------|------------|------------|-----------|
| BID ITEM | DESCRIPTION | UNIT PRICE | BID PRICE | UNIT PRICE | BID PRICE | UNIT PRICE | BID PRICE |
| Chips | | | | | | | |
| 6. | 10,000 tons: Delivered to Central Landfill, located @ 1101 North 49th State Street, Palmer | 17.80 | 178,000.00 | 15.75 | 157,500.00 | | |
| 7. | 2,500 tons: Delivered to Northern Asphalt, located @ 3750 North Meadow Lakes Loop, Wasilla | 19.00 | 47,500.00 | 17.50 | 43,750.00 | | |
| 8. | 2,000 tons: Delivered to McKenna Bothers, located @ 14868 West Big Lake Lodge Road, Big Lake | 21.20 | 42,400.00 | 18.85 | 37,700.00 | | |
| 9. | 600 tons: Delivered to D & S Road Services, located @ 35269 South Hopper Drive, Talkeetna | 23.00 | 13,800.00 | 18.85 | 11,310.00 | | |
| 10. | 300 tons: Delivered to D & S Road Services, located @ 35269 South Hopper Drive, Talkeetna | 33.75 | 10,125.00 | 25.00 | 7,500.00 | | |
| 11. | 2,500 tons: Delivered to Big Dipper, 225 West Leota Street, Wasilla | 17.20 | 43,000.00 | 17.00 | 42,500.00 | | |
| TOTAL BID PRICE (Lines 1 -11) | | 683,855.00 | | 683,010.00 | | | |

RECOMMENDATION: All bids taken under advisement

PURCHASING OFFICER

DATE

ASST PURCHASING OFFICER

WITNESS

BUYER

WITNESS

CONST PROCUREMENT SPECIALIST

WITNESS

Am 19-088