

SUBJECT: Award of bid number 23-036C to True North Emergency Equipment for the contract amount of \$2,317,100 to Purchase 2 Spartan Star NXT Pumpers.

AGENDA OF: November 22, 2022

ASSEMBLY ACTION:

*Approved under the Consent
Agenda 11-22-22 BGP*

MANAGER RECOMMENDATION: Present to the Assembly for consideration.

APPROVED BY MICHAEL BROWN, BOROUGH MANAGER: *MB*

Route To:	Department/Individual	Initials	Remarks
	Purchasing Officer	<i>[Signature]</i>	
	Emergency Services Director	Ken Barkley	Digitally signed by Ken Barkley Date: 2022.10.25 12:39:49 -08'00'
	Finance Director	<i>[Signature]</i>	
	Borough Attorney	<i>[Signature]</i>	
	Borough Clerk	<i>BGP for LRM</i>	

ATTACHMENT (S): Fiscal Note: Yes X No
Quote: (2p)

SUMMARY STATEMENT: The Central Matanuska-Susitna Fire Department has two ten-year old rescue engines with over 70,000 miles per vehicle. This purchase will allow Central to move these vehicles from high use stations to slower stations increasing their life-span. Purchase of these two pumpers will also allow the elimination of an older apparatus and is in accordance with the current apparatus replacement plan.

In accordance with MSB Code 3.08.360 and utilizing our membership with Sourcewell (MSB member #100542) the Borough requested, received and deemed acceptable a pricing quote from Spartan Emergency Response contract number 113021-RVG-4. True North

Emergency Equipment is the only authorized dealer for Spartan Emergency Response for Alaska.

Delivery is expected within 465 days after receipt of approved purchase order.

Funding for this purchase was approved through the passing of Ordinance 22-109 on 10/18/2022.

In accordance with MSB 3.08.170(B), Administration requests authority to modify the resulting contract completion date by 30 days for unforeseen circumstances.

RECOMMENDATION OF ADMINISTRATION: Approve the subject action memorandum.

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: November 22, 2022

SUBJECT: Award of bid number 23-036C to True North Emergency Equipment for the contract amount of \$2,317,100.00 to Purchase 2 Spartan Star NXT Pumpers.

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <input checked="" type="radio"/> YES <input type="radio"/> NO
AMOUNT REQUESTED <u>\$2,317,100.00</u>	FUNDING SOURCE <u>FSA Capital Projects</u>
FROM ACCOUNT # <u>405.00.00 4XX.XXX</u>	PROJECT # <u>45066</u>
TO ACCOUNT :	PROJECT #
VERIFIED BY: <u>[Signature]</u>	CERTIFIED BY:
DATE: <u>10/26/22</u>	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2022	FY2023	FY2024	FY2025	FY2026	FY2027
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL		<u>2,317</u>				
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other		<u>2,317</u>				
TOTAL		<u>2,317</u>				

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY:

PHONE:

DEPARTMENT:

DATE:

APPROVED BY:

DATE:

Chagenne Demond

10/26/2022



EMERGENCY RESPONSE

Charlotte, MI | Brandon, SD | Ephrata, PA | P: 517.543.6400
SPARTANMOTORS.COM



Vendor Contract #113021-RVG-4

October 24, 2022

Borough of Matanuska-Susitna
Member #100542
350 E Dahlia Ave
Palmer, Alaska 99645-6411

We are pleased to offer to you Two (2) Spartan "Star Series" NXT Pumper Apparatus & Equipment featuring a New Spartan Gladiator Cab & Chassis through the Sourcewell contract based on the provided specifications and drawings.

Category	SC-06	Standard Price	\$751,925.56	\$375,962.78/unit
Options & Changes			\$1,982,868.44	\$991,434.22/unit
Sourcewell Discount			(-\$304,906.00)	(-\$152,453.00)/unit
Sourcewell Discount Percentage			11.15%	11.15%
Multi-Unit Order Discount			(\$56,000.00)	(\$28,000.00)
Performance Bond			\$12,462.00	\$6,231.00
<u>100% Prepayment Discount</u>			<u>(-\$69,250.00)</u>	<u>(-\$34,625.00)</u>
Total Contract Price			\$2,317,100.00	\$1,158,550.00/unit *multi-unit purchase

Prices above do not include any Federal, State or local taxes.

We look forward to providing your agency with an industry leading apparatus. Our legacy of expertise means your apparatus is built from the ground up on a foundation ready to handle your specific response equipment and route needs. We work with you to strategically configure your truck's specs into a design that represents the best possible mix of safety, speed, agility, ergonomics, and serviceability. And we don't stop once the truck is delivered.



Spartan Motors USA, Inc.



Am 22-134

Monday, November 22, 2021

Reference: Distribution of Spartan Emergency Response Vehicles and Components

To Whom it May Concern,

Please let this letter serve as formal confirmation/notification that True North Emergency Equipment is the only Authorized Service and Sales Distributor for Spartan Emergency Response and its brands Smeal and Ladder Tower for the states of Washington, Oregon, and Alaska.

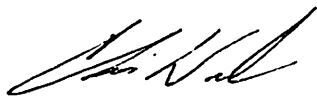
In addition, True North Emergency Equipment is the Spartan Emergency Response authorized repair facility for fire apparatus in the states of Washington, Oregon, and Alaska. With the arrangement between Spartan Emergency Response and True North Emergency Equipment, any work performed by True North Emergency Equipment in accordance to our agreement, all warranties are kept in forced. Any work performed by a non-authorized repair facility will void any and all warranties.

Our distributor agreement between True North Emergency Equipment and Spartan Fire, LLC. contractually makes True North Emergency Equipment our single source supplier in Washington, Oregon, and Alaska. None of Spartan's distribution is in direct competition with one another.

True North Emergency Equipment is authorized to utilize the buying cooperative Sourcewell on our behalf as an authorized dealer.

Please feel free to contact me if I can be of any further assistance.

Respectively submitted,



Chris Wade
Director of Sales
Spartan Emergency Response
CELL 404-245-4665