

SUBJECT: Authorization to Purchase Sodium Chloride from Bering Marine Corporation for the amount of \$752,415.00







AGENDA OF: August 6, 2019

ASSEMBLY ACTION:

Approved under Consent Agenda
8-6-19

MANAGER RECOMMENDATION: Present to the assembly for consideration.

APPROVED BY JOHN MOOSEY, BOROUGH MANAGER: _____

Route To:	Department/Individual	Initials	Remarks
	Purchasing		
	Public Works Director		15 July 19
	Finance Director		
	Borough Attorney		
	Borough Clerk		7/29/19 

ATTACHMENT(S): Fiscal Note: Yes X No _____
State of Alaska Negotiated Contract Award (1pg)

SUMMARY STATEMENT: The Matanuska-Susitna Borough utilizes sodium chloride in its winter road maintenance. This product is blended with the road sand and applied to areas where icing exists. The Borough will require approximately 4,780 tons of sodium chloride to meet its needs for the coming winter. In the past we have purchased this product utilizing the State of Alaska contract in order to take advantage of their bulk pricing. It is our intention to do so again this year.

MSB 3.08.360 allows the borough to enter into procurement agreements with the state when it is in the best interest of the borough. Competition was done by the State of Alaska, Department of Transportation and Public Facilities through a formal bidding process. Delivery of this product is required by October 15, 2019.

RECOMMENDATION OF ADMINISTRATION: Authorization to purchase **SODIUM CHLORIDE** from **BERING MARINE CORPORATION** for the amount of **SEVEN HUNDRED FIFTY TWO THOUSAND FOUR HUNDRED FIFTEEN AND NO/100 DOLLARS (\$752,415.00)**.

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: August 6, 2019

SUBJECT: Authorization to Purchase Sodium Chloride from Bering Marine Corporation for the amount of \$752,415.00

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <u>YES</u> NO
AMOUNT REQUESTED <u>752,415.00</u>	FUNDING SOURCE <u>RSA 270-292 Operating Funds</u>
FROM ACCOUNT # <u>270-292 .000.000 4XX.XXX</u>	PROJECT #
TO ACCOUNT :	PROJECT #
VERIFIED BY: <u>[Signature]</u>	CERTIFIED BY:
DATE: <u>7-18-19</u>	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
Personnel Services						
Travel						
Contractual						
Supplies	<u>752.4</u>					
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING	<u>752.4</u>					

CAPITAL						
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other	<u>752.4</u>					
TOTAL	<u>752.4</u>					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: _____ PHONE: _____
 DEPARTMENT: _____ DATE: _____
 APPROVED BY: Cherianne Hendall DATE: 7/18/19

CONTRACT AMENDMENT		STATE OF ALASKA Department of Transportation & Public Facilities Statewide Contracting & Procurement P.O. Box 112500 (3132 Channel Drive, Suite 350) Juneau, Alaska 998110-2500		CONTRACT NO. 2518H029	
S H I P	DEPARTMENT OF TRANSPORTATION & PUBLIC FACILITIES MAINTENANCE & OPERATIONS STATIONS Various Locations within Alaska	DATE DELIVERY REQ. AT DESTINATION Per Individual Purchase Order Instructions		DATE OF CONTRACT February 2, 2018	
		F.O.B. POINT FINAL DESTINATION		PR # / DATE ASSIGNED N/A	
		ORDER ISSUED IN CA# 2518H029		EXP. DATE: 2/28/23	
T O		ACCORDANCE WITH BID # 2518H029		DATED: 12/18/17	
		GS VENDOR CODE:		FED. TAX ID #:	
CONTRACTOR: Bering Marine Corporation ADDRESS: 6441 South Airpark Place Anchorage, Alaska 99502		SHIPPING INSTRUCTIONS:			
CONTACT NAME: Rick Gray TELEPHONE NUMBER: 907-249-0204 fax: 907-245-1744 EMAIL: rickg@lynden.com					
SEND INVOICE IN DUPLICATE TO: <input type="checkbox"/> "SHIP TO" Address OR <input type="checkbox"/> As Specified in Description					
NOTE: This order constitutes a binding commitment between the State and the contractor listed hereon. Unauthorized modification without the expressed prior approval of the contracting authority will result in a financial obligation on the contractor and/or unauthorized State personnel making the change.					
THIS IS AMENDMENT NO.: ONE (1)		THE INFORMATION SHOWN ABOVE HAS BEEN CHANGED <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES (Explanation below)			DATE OF CHANGE ORDER: February 13, 2019
DESCRIPTION					
Contract for the purchase of Sodium Chloride, Type 1 (bulk) for the Alaska DOT/PF. All terms and conditions of Contract and ITB #2518H029 remain the same.					
This Amendment serves to exercise the first of four (4) possible one-year renewal options. First Renewal Term: <u>March 1, 2019</u> through <u>February 29, 2020</u>					
PRICES: \$154.50/ton all locations excluding the following locations: Cordova \$214.50 / Juneau \$170 / Sitka \$260.24					
Orders placed <u>after September 30, 2019</u> shall be charged at the following rate (plus freight to final destination):					
CDPP		Price	Deliver		
Anchorage		\$271.63/ton	30 days ARO		
Fairbanks		\$338.25/ton	30 days ARO		
Valdez		\$328/ton	30 days ARO		
Seattle		\$150/ton	30 days ARO		
INVOICES: Send invoices to the address on the ordering agency's Purchase Order. Additional shipping costs for added delivery locations shall be invoiced as a separate line item with actual receipts attached.					
CONTRACTING AUTHORITY NAME Becky Gattung		TITLE Procurement Specialist		SIGNATURE <i>Becky Gattung</i>	
ENCUMBRANCE REFERENCE NUMBER:				PAGE 1 OF 1	
IMPORTANT:					
1. Order number and received department name must appear on all invoices and documents relating to this order.					
2. The State is registered for tax free transactions under Chapter 32, IRS Code, Registration No. 92-73-0006K. Items are for the exclusive use of the State and not for resale.					
DISTRIBUTION:					
ORIGINAL TO CONTRACTOR ONE COPY TO ORDERING REGION					

AM 19-074