

SUBJECT: Authorization to Purchase Sodium Chloride from Bering Marine Corporation for the amount of \$436,212.00

AGENDA OF: September 19, 2017

ASSEMBLY ACTION:

Approved under the Consent Agenda 9-19-17 ~~BSM~~

MANAGER RECOMMENDATION: Present to the assembly for consideration.

APPROVED BY: *for* JOHN MOOSEY, BOROUGH MANAGER: *Meag D. Hoyle*

Route To:	Department/Individual	Initials	Remarks
	Purchasing	<i>[Signature]</i>	
	Public Works Director	<i>[Signature]</i>	
	Finance Director	<i>[Signature]</i>	
	Borough Attorney	<i>[Signature]</i>	
	Borough Clerk	<i>[Signature]</i>	9-13-17 <i>[Signature]</i>

ATTACHMENT (S): Fiscal Note: Yes X No
 State of Alaska Negotiated Contract Award (1pg)

SUMMARY STATEMENT: The Matanuska-Susitna Borough utilizes sodium chloride in its winter road maintenance. This product is blended with the road sand and applied to areas where icing exists. The Borough will require approximately 3,024 tons of sodium chloride to meet its needs for the coming winter. In the past we have purchased this product utilizing the State of Alaska contract in order to take advantage of their bulk pricing. It is our intention to do so again this year.

MSB 3.08.360 allows the borough to enter into procurement agreements with the state when it is in the best interest of the borough. Competition was done by the State of Alaska, Department of Transportation and Public Facilities through a formal bidding process. Delivery of this product is required by October 15, 2017.

RECOMMENDATION OF ADMINISTRATION: Authorization to purchase **SODIUM CHLORIDE** from **BERING MARINE CORPORATION** for the amount of **FOUR HUNDRED THIRTY SIX THOUSAND TWO HUNDRED TWELVE AND NO/100 DOLLARS (\$436,212.00)**.

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: September 19, 2017

SUBJECT: Authorization to Purchase Sodium Chloride from Bering Marine Corporation for the amount of \$436,212.00

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT: YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
AMOUNT REQUESTED \$436,212	FUNDING SOURCE RSA'S
FROM ACCOUNT # 270 to 285. xxx. xxx. 433,900	PROJECT #
TO ACCOUNT :	PROJECT #
VERIFIED BY: Barbara Saunper	CERTIFIED BY:
DATE: 9/13/17	DATE:

EXPENDITURES/REVENUES: (Thousands of Dollars)

OPERATING	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
Personnel Services						
Travel						
Contractual	436					
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING	436					

CAPITAL						
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REVENUE						
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FUNDING: (Thousands of Dollars)

General Fund						
State/Federal Funds						
Other	436					
TOTAL	436					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: _____ PHONE: _____
 DEPARTMENT: _____ DATE: _____
 APPROVED BY: Cherienne Skene DATE: 9/13/17

CONTRACT AMENDMENT	STATE OF ALASKA Department of Transportation & Public Facilities Statewide Contracting & Procurement P.O. Box 112500 (3132 Channel Drive, Suite 310) Juneau, Alaska 998110-2500	CONTRACTUAL DOCUMENT NO. 2513H031
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S H DEPARTMENT OF TRANSPORTATION I & PUBLIC FACILITIES P MAINTENANCE & OPERATIONS STATIONS Various Locations within Alaska T O	DATE DELIVERY REQ. AT DESTINATION Per Individual Purchase Order Instructions	DATE OF CONTRACT February 19, 2013
	F.O.B. POINT FINAL DESTINATION	PR # / DATE ASSIGNED N/A
	ORDER ISSUED IN CA# 2513H031 EXP. DATE: 2/28/14 ACCORDANCE WITH BID # 2513H031 DATED: 1/2/13	

CONTRACTOR: Bering Marine Corporation ADDRESS: 6441 South Airpark Place Anchorage, Alaska 99502 CONTACT NAME: Rick Gray TELEPHONE NUMBER: 907-249-0204 fax: 907-245-1744 EMAIL: rickg@lynden.com	GS VENDOR CODE: _____ FED. TAX ID #: _____ SHIPPING INSTRUCTIONS: _____
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SEND INVOICE IN DUPLICATE TO: "SHIP TO" Address OR As Specified in Description

NOTE: This order constitutes a binding commitment between the State and the contractor listed hereon. Unauthorized modification without the expressed prior approval of the contracting authority will result in a financial obligation on the contractor and/or unauthorized State personnel making the change.

THIS IS AMENDMENT NO.: Four	THE INFORMATION SHOWN ABOVE HAS BEEN CHANGED <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES (Explanation below)	DATE OF CHANGE ORDER: February 2, 2017
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DESCRIPTION

Mandatory contract for the purchase of Sodium Chloride, Type 1 (bulk) for the Central and Northern Regions of DOT/PF. All terms and conditions of Contract and ITB #2513H031 apply.

This Amendment serves to exercise the final possible one-year renewal option. This contract contains no remaining renewal options. Final Renewal Term: March 1, 2017 through February 28, 2018.

PRICES: \$144.25/ton all locations (excluding Juneau)
 \$160/ton - F.O.B. Juneau

Orders placed after September 30, 2016 shall be at the following rate (plus freight to final destination):

CDPP	Price	Deliver
Anchorage	\$271.63/ton	30 days ARO
Fairbanks	\$338.25/ton	30 days ARO
Valdez	\$328/ton	30 days ARO
Seattle	\$200/ton	30 days ARO

INVOICES: Send invoices to the address on the ordering agency's Purchase Order. **Additional shipping costs for added delivery locations shall be invoiced as a separate line item with actual receipts attached.**

CONTRACTING AUTHORITY NAME Chris Hunt	TITLE Procurement Specialist II	SIGNATURE
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ENCUMBRANCE REFERENCE NUMBER:	PAGE 1 OF 1
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IMPORTANT:

- Order number and received department name must appear on all invoices and documents relating to this order.
- The State is registered for tax free transactions under Chapter 32, IRS Code, Registration No. 92-73-0006K. Items are for the exclusive use of the State and not for resale.

DISTRIBUTION: ORIGINAL TO CONTRACTOR
 ONE COPY TO ORDERING REGION