

**SUBJECT:** Authorization to purchase self-contained breathing apparatus (SCBA) upgrades and related equipment from Alaska Safety, Inc. for the not to exceed amount of \$2,468,710.00.

**AGENDA OF:** September 4, 2018

**ASSEMBLY ACTION:**

Approved Under the Consent  
Agenda 9-4-18 *BB*

**MANAGER RECOMMENDATION:** Present to the Assembly for consideration.

APPROVED *for* BY JOHN MOOSEY, BOROUGH MANAGER: *George W. Hayes*

Route to:	Department/Individual	Initials	Remarks
	Purchasing	<i>BB</i>	
	Emergency Services Director	<i>KB</i>	
<i>acting</i>	Finance Director	<i>BB 8/22/18</i>	
	Borough Attorney	<i>NS</i>	
	Borough Clerk	<i>SM</i>	<i>8/27/18</i> <i>BB</i>

**ATTACHMENT (S) :** Fiscal Note: Yes X No      (5 pp)  
Cost Proposal: (2 pp)

**SUMMARY STATEMENT:** The National Fire Protection Associations (NFPA) standard for self-contained breathing apparatus is a 15-year lifecycle for firefighting operations. When that lifecycle ends replacing the equipment is required. The Fire Service Areas within the Matanuska-Susitna Borough are using SCBA and related equipment that is reaching the end of its useful life and needs to be replaced.

The procurement of this equipment will upgrade the emergency air management system to NFPA standards. This project will include the purchase and replacement of SCBA packs, spare bottles, individual masks for each responder per OSHA standard, spare parts for SCBA maintenance, the purchase and installation of a new compressor, cascade filling, storage system and the necessary upgrades to existing compressor fill storage systems in order to bring the Departments into full compliance with NFPA 1981. The project includes "Care Training" expenses for a vendor technician to come and teach equipment use, safety, and maintenance.

A cost proposal was requested, received and deemed acceptable from Alaska Safety, Inc. Alaska Safety Inc., which is located in Wasilla, has the sole responsibility for the borough's geographic territory, has factory certified sales personnel and is an authorized warranty center for this type of equipment.

Delivery of this equipment is expected within 90 days after contract execution.

**RECOMMENDATION OF ADMINISTRATION:** Authorization to purchase **SELF CONTAINED BREATHING APPARATUS UPGRADES** and **RELATED EQUIPMENT** from **ALASKA SAFETY, INC.** for the not to exceed amount of **TWO MILLION FOUR HUNDRED SIXTY-EIGHT THOUSAND SEVEN HUNDRED TEN AND NO/100 DOLLARS (\$2,468,710.00)**.

MATANUSKA-SUSITNA BOROUGH  
FISCAL NOTE

Agenda Date: September 4, 2018

SUBJECT: Authorization to purchase self-contained breathing apparatus (SCBA) upgrades and related equipment from Alaska Safety, Inc. for the not to exceed amount of ~~\$2,474,385.00~~ 2,468,710

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <u>YES</u> NO
AMOUNT REQUESTED <u>\$2,468,710 (NTE)</u>	FUNDING SOURCE <u>AW/FSA operating budgets/SA Budget Approp.</u>
FROM ACCOUNT # <u>100.160.330/249/405.000.000.4xx. xxx</u>	PROJECT # <u>45051, 45244, 45066, 45243, 45142</u>
TO ACCOUNT:	PROJECT #
VERIFIED BY: <u>Barbara Baengsten</u>	CERTIFIED BY:
DATE: <u>8/22/18</u>	DATE:

EXPENDITURES/REVENUES: (Thousands of Dollars)						
OPERATING	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL	<u>2,468</u>					
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REVENUE						
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FUNDING: (Thousands of Dollars)						
General <del>Grant</del> Funds	<u>21.8</u>					
State/Federal Funds						
Other	<u>2,446.9</u>					
TOTAL	<u>2,468.7</u>					

POSITIONS:						
Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: \_\_\_\_\_ PHONE: \_\_\_\_\_

DEPARTMENT: \_\_\_\_\_ DATE: \_\_\_\_\_

APPROVED BY: Barbara Baengsten DATE: 8/22/18  
Acting Finance Director



# Alaska Safety, Inc.

Alaska Safety, Inc.  
4725 Gambell Street  
Anchorage, AK 99503  
Phone: (907) 561-5661 Fax: (907) 561-8484

Quotation# **036285**

Account ID <b>00001237</b>	Contact <b>Cheif Steel</b>	
Customer PO <b>None</b>	Telephone <b>(907) 745-4801</b>	Facsimile <b>(907) 745-9617</b>

Bill To:

Mat Su Borough  
Accounts Payable  
350 East Dahlia Avenue  
Palmer, AK 99645

Ship To:

Mat Su Borough  
350 East Dahlia Avenue  
Palmer, AK 99645

ACCOUNTS PAYABLE REC'D.

AUG 16 2018 AM 11:20

Special Order ☐ Drop Ship ☐

Quote Date	Comments			Special Instructions			Terms
08/16/2018	PRIMARY BOROUGH G1 SCBA QUOTE						NET 30
Ship Via	Date Required	FOB	Prepared By	Order#	Salesperson		
WC	08/16/2018	Anchorage	WR		Wilson Reece		
Quantity	Item#	Description			Price	Total	
220 EACH	MSAG1FS442MA2C0LCR	G1 SCBA w/ Telemetry, Central MSB Spec 4500psi, Cylinder CGA Quick Connect, Standard Harness w/ Chest Strap, Metal Band Cradle, Adjustable Swivel Lumbar Support, Solid Cover Regulator, Continuous Regulator Hose, Speakeer on Left Shoulder, PASS w/ Telemetry, Rechargeable Battery.			\$3,979.00	\$875,380.00	
830 EACH	MS10175708	4500 PSI G1 RC Cylinder w/Valve, 66 CUFT			\$779.00	\$646,570.00	
561 EACH	MS10156459	MSA G1 Medium Face Piece FM1M401			\$226.00	\$126,786.00	
24 EACH	MS10158385	G1 Charging Station, 6 Battery Unit			\$359.00	\$8,616.00	
165 EACH	MS10148741SP	G1 Rechargeable Lithium Battery Pack			\$199.00	\$32,835.00	
43 EACH	MS10162403	Quick Fill Adapter f/ Fill Station			\$269.00	\$11,567.00	
10 EACH	MS10156464	G1 ExtendAire II Connection Upgrade			\$419.00	\$4,190.00	
5 EACH	MS10164940	G1 Custom Tool Kit for G1 SCBA Repairs			\$889.00	\$4,445.00	
6 EACH	MS10163472	G1 Flow Test Hose Assembly, MP			\$215.00	\$1,290.00	
1 EACH	MS10158407	RFID Reader/Writer Kit for G1			\$369.00	\$369.00	
39 EACH	MS10169711	G1 RIT System, 4500psi			\$2,849.00	\$111,111.00	
39 EACH	MS10175710	QC RC G1 4500psi Cylinder Valve			\$959.00	\$37,401.00	
220 EACH	MS10083875	TAG ASSY:ELECTRONIC ID,M7 AIRMASK			\$24.00	\$5,280.00	
1 EACH	MS10186214	RFID Contactless Reader Writer			\$0.00	\$0.00	
24 EACH	MS10144230	MSA G1 Spectacle Kit for SCBA Face Piece			\$101.00	\$2,424.00	

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Special Order ☐ Drop Ship ☐

Quote Date	Comments		Special Instructions			Terms
08/16/2018	PRIMARY BOROUGH G1 SCBA QUOTE					NET 30
Ship Via	Date Required	FOB	Prepared By	Order#	Salesperson	
WC	08/16/2018	Anchorage	WR		Wilson Reece	
Quantity	Item#	Description			Price	Total
479 EACH	MS10144220SP	G1 Neck Strap for Face Piece			\$36.00	\$17,244.00
150 EACH	MSAG1FS442MA2C0LAR	MSA G1 4500psi Mat-Su Willow Spec 4500psi System; CGA QC Remote Connection; Standard Harness w/ Chest Strap; Metal Cylinder Band; Adjustable Swivel Lumbar Support; Regulator w/ Solid cover over Left Shoulder; Continuous Regulator Hose; No Emergency Breathing Support; Speaker on Left Chest; PASS on Right Shoulder; Rechargeable Battery Pack			\$3,725.00	\$558,750.00
28 EACH	MS10156458	MSA G1 Small Face Piece FS1S401			\$226.00	\$6,328.00
10 EACH	MS10156460	MSA G1 Large Face Piece FL1L401			\$226.00	\$2,260.00
1 EACH	MS10158409	MSA G1 Flow Test Adapter f/ Posi-Chek			\$225.00	\$225.00
1 EACH	OHD95130130	OHD Fit Test Adapter			\$389.00	\$389.00
10 EACH	NOTE	10 Year Extended iTIC PASS Warranty  BUTTE FD			\$650.00	\$5,500.00
10 EACH	MS10175021SP	G1 Control Module w/Integrated TIC, 4500			\$975.00	\$9,750.00

## Comments

is quotation is good for 30 days from the date listed above. Thank you for the opportunity!

Sub Total	\$2,468,710.00
EXMT 0% Tax	\$0.00
Freight	\$0.00
Grand Total	\$2,468,710.00
Deposit	\$0.00
Balance	\$2,468,710.00

Approved By:

Date