



SUBJECT: Authorization to Purchase Network Infrastructure
Refresh Equipment from GCSIT Solutions for the amount
of \$119,856.00







AGENDA OF: August 18, 2020

ASSEMBLY ACTION:

Approved Under The Consent
Agenda 8-18-20 

MANAGER RECOMMENDATION: Present to the assembly for consideration.

APPROVED BY GEORGE HAYS, ACTING BOROUGH MANAGER 

Route To:	Department/Individual	Initials	Remarks
	Purchasing		8/5/2020
	Information Technology Director		8/5/2020
	Finance Director		
	Borough Attorney		
	Borough Clerk		8/11/20 

ATTACHMENT (S) : Fiscal Note: Yes X No _____
GCSIT Solutions Cost Proposals: (3pp)

SUMMARY STATEMENT: The COVID-19 pandemic has come with a significant increase in criminal cyber-attacks. It is critical for cyber security that infrastructure be up-to-date. Core infrastructure updates can be postponed as a cost saving measure in some instances, but in this instance, infrastructure needs to be modernized. Additionally, the Disaster Recovery (DR) site is an off-site copy of critical systems (hardware and software), and data, that is used for continuity of operations in a disaster or loss of access to the primary work site. The existing DR site is in a minimal state. With the increased threat of cyber-attack due to increased remote working, and with the potential loss of access to buildings should COVID-19 spread rapidly, thus, having the DR site in a ready state is more critical.

This equipment purchase will replace end-of-life core network infrastructure equipment that is not compatible with current cyber security systems. New equipment allows better cyber security and better, faster access including work-from-home access. Equipment purchased will support the Information Technology Department in all Assembly Districts.

MSB 3.08.360 allows the Borough to enter into procurement agreements when it is in the best interest of the Borough. The National Association of State Procurement Officials (NASPO) solicits, evaluates and awards contracts through a national competitive solicitation process on behalf of its members. Members can choose these contracts and procurement processes which satisfy borough solicitation requirements and avoid duplication of the process.

The purchase of this equipment is being funded through the CARES Act which already has been appropriated by the Borough Assembly. A cost proposal was requested, received and deemed acceptable from GCSIT Solutions under NASPO/ ValuePoint Master Agreement AR233.

RECOMMENDATION OF ADMINISTRATION: Authorization to purchase **NETWORK INFRASTRUCTURE REFRESH EQUIPMENT** from **GCSIT SOLUTIONS** for the amount of **ONE HUNDRED NINETEEN THOUSAND EIGHT HUNDRED FIFTY SIX AND NO/100 DOLLARS (\$119,856.00)**.

MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE

Agenda Date: August 18, 2020

SUBJECT: Authorization to Purchase Network Infrastructure Refresh Equipment from GCSIT Solutions for the amount of \$119,856.00

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT YES NO
AMOUNT REQUESTED <u>\$119,856</u>	FUNDING SOURCE <u>Cares Act</u>
FROM ACCOUNT # <u>475.000.000 4xx.xxx</u>	PROJECT # <u>47532-7100-7103</u>
TO ACCOUNT :	PROJECT #
VERIFIED BY: <u>Cheryl Weiland</u>	CERTIFIED BY:
DATE: <u>8-5-2020</u>	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL		<u>119.8</u>				
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds		<u>119.8</u>				
Other						
TOTAL		<u>119.8</u>				

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: _____ PHONE: _____
 DEPARTMENT: _____ DATE: _____
 APPROVED BY: Cheryl Weiland DATE: 8/6/2020



Quote # 84494

Date 7/31/2020

QUOTATION

Page 1 of 1

Quoted To:

Rodney Hoskinson
Matanuska-Susitna Borough
rod.hoskinson@matsugov.us
(907) 745-9844

From:

Randy Inglis
Toll Free: (866) 424-2766 ext 2235
Fax: (888) 349-2801
Email: ringlis@gcsit.com

We are pleased to Quote as follows:

RE: MSB - Remote Sites 9300 Switches - 13 Cisco C930

Item	Qty	Description	Unit Price	Amount
1	8	(C9300L-48P-4X-E) Cisco Systems : Catalyst 9300L 48p PoE, Network Essentials, 4x10G Uplink	\$4,617.00	\$36,936.00
2	8	(CON-3SNT-C93004X4P) Cisco Systems : 3YR SNTC 8X5XNBD Term: 36 Months	\$1,375.00	\$11,000.00
3	8	(C9300L-DNA-E-48-3Y) Cisco Systems : C9300L Cisco DNA Essentials, 48-port, 3 Year Term license	\$728.00	\$5,824.00
4	8	(C9300L-STACK-KIT) Cisco Systems : Cisco Catalyst 9300L Stacking Kit	\$826.00	\$6,608.00
5	5	(C9300L-48P-4X-E) Cisco Systems : Catalyst 9300L 48p PoE, Network Essentials, 4x10G Uplink	\$4,617.00	\$23,085.00
6	5	(CON-3SNT-C93004X4P) Cisco Systems : 3YR SNTC 8X5XNBD Term: 36 Months	\$1,375.00	\$6,875.00
7	5	(C9300L-DNA-E-48-3Y) Cisco Systems : C9300L Cisco DNA Essentials, 48-port, 3 Year Term license	\$728.00	\$3,640.00
8	2	(STACK-T3-1M=) Cisco Systems : 1M Type 3 Stacking Cable, spare for C9300L	\$149.00	\$298.00

Notes

Prices are delivered

NASPO/ValuePoint Master Agreement: AR233

NASPO/ValuePoint AK State Contract: 2014-DATACOM-0001

Above Pricing good for 20 days Unless otherwise noted quoted prices include shipping.
Please reference Quote # 84494 when placing orders or making inquiries. All product
and pricing information is based on latest information available. Subject to change
without notice or obligation.

TOTAL: \$94,266.00

Remote Site Switch Replacement

47532-7103 CARES ACT #3

475,000.000,

 8-3-2020
Approved Date

Am 20-088



Quote # 84529

Date 8/4/2020

QUOTATION

Page 1 of 1

Quoted To:

Rodney Hoskinson
Matanuska-Susitna Borough
rod.hoskinson@matsugov.us
(907) 745-9844

From:

Randy Inglis
Toll Free: (866) 424-2766 ext 2235
Fax: (888) 349-2801
Email: ringlis@gcsit.com

We are pleased to Quote as follows:

RE: MSB - 20 x Cisco AIR-AP2802I-B-K9 Wireless Acce

Item	Qty	Description	Unit Price	Amount
1	20	(AIR-AP2802I-B-K9) Cisco Systems : 802.11ac W2 AP w/CA; 4x4:3; Int Ant; 2xGbE B	\$909.00	\$18,180.00

Notes

Prices are delivered

NASPO/ValuePoint Master Agreement: AR233
NASPO/ValuePoint AK State Contract: 2014-DATACOM-0001

Above Pricing good for 20 days Unless otherwise noted quoted prices include shipping.
Please reference Quote # 84529 when placing orders or making inquiries. All product
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TOTAL: \$18,180.00

Access Points x 20
47532 ~ 7103 CARES #3
475,000.000. 464.434

Am 20-088



Quote # 84496

Date 7/31/2020

QUOTATION

Page 1 of 1

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Matanuska-Susitna Borough
rod.hoskinson@matsugov.us
(907) 745-9844

From:

Randy Inglis
Toll Free: (866) 424-2766 ext 2235
Fax: (888) 349-2801
Email: ringlis@gcsit.com

We are pleased to Quote as follows:

RE: MSB - 5 x Cisco C1111-8PWB Router 5 x ISR-1100-

Item	Qty	Description	Unit Price	Amount
1	5	(C1111-8PWB) Cisco Systems : ISR 1100 8 Ports Dual GE Ethernet Router w/ 802.11ac -B WiFi	\$1,255.00	\$6,275.00
3	5	(ISR-1100-POE4) Cisco Systems : ISR 1100 4 Ports 802.3at POE Module (4 POE or 2 POE+)	\$227.00	\$1,135.00

Notes

Prices are delivered

NASPO/ValuePoint Master Agreement: AR233

NASPO/ValuePoint AK State Contract: 2014-DATACOM-0001

Above Pricing good for 20 days Unless otherwise noted quoted prices include shipping.
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and pricing information is based on latest information available. Subject to change
without notice or obligation.

TOTAL: \$7,410.00

Routers for WAN Campus x 5
47532-7103 CARES ACT #3
475,000,000.

 8-3-2020
Approved Date

AM 20-088