

**SUBJECT:** Authorize the purchase of voice pagers from Swissphone, LLC for an amount not to exceed of \$255,000.00.

**AGENDA OF:** August 7, 2018

**ASSEMBLY ACTION:**

Approved Under the Consent  
Agenda 8-7-18 *(Signature)*

**MANAGER RECOMMENDATION:** Present to the assembly for consideration.

**APPROVED BY** *for* JOHN MOOSEY BOROUGH MANAGER *(Signature)*

Route To:	Department/Individual	Initials	Remarks
	Purchasing	<i>(Signature)</i>	For Russ Kraft
	Emergency Services Director	<i>(Signature)</i>	
	Finance Director	<i>(Signature)</i>	
	Borough Attorney	<i>(Signature)</i>	
	Borough Clerk		<i>(Signature)</i>

**ATTACHMENT(S):** Fiscal Note: Yes   X   No         
Resolution Serial Number: 18-044 (2pp)  
IM #18-100: 2(pp)  
Vendor Quote: (1pg)

**SUMMARY STATEMENT:**

The Matanuska-Susitna Borough Department of Emergency Services utilizes emergency response analog paging notification technology to alert and activate emergency responders to respond to calls for service. The current system is based on antiquated analog technology from the 1980's. With the availability, reliability, redundancy, security, and delivery capabilities, digital technology is now less cost prohibitive.

In order to improve the Matanuska-Susitna Borough's communications capability, redundancy, and reliability, we are requesting to replace the analog pagers with a new digital pager equipment.

Request for Proposal #18-103P was awarded to Swissphone LLC to replace the current mass notification paging system. This legislation would authorize the purchase of up to 550 individual

paggers and would effectively supply the MSB Fire, Rescue, EMS and Emergency Responders.

**RECOMMENDATION OF ADMINISTRATION:** Authorization to purchase from **SWISSPHONE, LLC** for the amount not to exceed **TWO HUNDRED FIFTY-FIVE THOUSAND AND NO/100 DOLLARS (\$255,000.00)** to **PURCHASE VOICE PAGERS.**

**MATANUSKA-SUSITNA BOROUGH  
FISCAL NOTE**

Agenda Date: August 7, 2018

SUBJECT: Authorize the purchase of voice pagers from Swissphone, LLC  
for an amount not to exceed of \$255,000.00

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT: YES NO
AMOUNT REQUESTED \$255,000	FUNDING SOURCE Operating Fund Transfer
FROM ACCOUNT # 480.000.000.4XX.XXX	PROJECT # 47045
TO ACCOUNT :	PROJECT #
VERIFIED BY: Barbara Baumgart	CERTIFIED BY:
DATE: 7/25/18	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL		255				
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other		255				
TOTAL		255				

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY:

DEPARTMENT:

APPROVED BY:

*Cheryl L. L...*

PHONE:

DATE:

DATE:

7/25/18



Introduced: 06/05/18  
Public Hearing: 06/19/18  
Adopted: 06/19/18

**MATANUSKA-SUSITNA BOROUGH  
RESOLUTION SERIAL NO. 18-044**

A RESOLUTION OF THE MATANUSKA-SUSITNA BOROUGH ASSEMBLY APPROVING THE SCOPE OF WORK AND BUDGET FOR FUND 480, PROJECT NO. 47045, FOR A PAGER UPGRADE PROJECT.

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WHEREAS, the Department of Emergency Services utilizes emergency response analog paging notification technology to alert and activate emergency responders to respond to calls for service; and

WHEREAS, the current system is based on antiquated analog technology from the 1980's; and

WHEREAS, with the availability, reliability, redundancy, security, and delivery capabilities, digital technology is now less cost prohibitive; and

WHEREAS, in order to improve the Borough's communications capability, redundancy, and reliability, we are requesting to replace the analog system with a new digital paging system and pager equipment; and

WHEREAS, funds in the amount of \$473,000 to upgrade the Borough pager system were reappropriated to fund 480, project no. 47045, from the Areawide Fiscal Year 2018 Telecommunications Operating Budget fund 100, with Assembly adoption of Ordinance Serial No. 18-064.

*Am 18-075*

NOW, THEREFORE, BE IT RESOLVED, that the Assembly hereby approves the scope of work and budget for project no. 47045 as follows.

**SCOPE OF WORK**

Pager System as per bid 18-103P, and related pager hardware not included in bid.


**BUDGET**

Emergency Services Telecommunications  
Fiscal Year 2018 Operating Budget  
Reappropriation to Project No. 47045 \$ 473,000

ADOPTED by the Matanuska-Susitna Borough Assembly this  
19 day of June, 2018.

  
VERN HALTER, Borough Mayor

ATTEST:

  
LONNIE R. McKECHNIE, CMC, Borough Clerk

(SEAL)

PASSED UNANIMOUSLY: Sykes, Beck, McKee, Mayfield, Doty, and  
Kowalke

AM 18-075

SUBJECT: APPROVING A RE-APPROPRIATION OF \$473,000 FROM THE FISCAL YEAR 2018 AREAWIDE TELECOMMUNICATIONS OPERATING BUDGET, FUND 100 TO PROJECT NO. 47045, FUND 480, AND APPROVING THE SCOPE OF WORK AND BUDGET FOR A PAGER UPGRADE PROJECT.

AGENDA OF: June 5, 2018

ASSEMBLY ACTION:

Adopted without objection  
6-19-18 *BSM*

MANAGER RECOMMENDATION: Introduce and set for public hearing.

APPROVED BY JOHN MOOSEY, BOROUGH MANAGER: *Gooding*

Route To:	Department/Individual	Initials	Remarks
	Originator/Otto Feather	<i>OF</i>	
	Finance Director	<i>CF</i>	
	Borough Attorney	<i>UB</i>	
	Borough Clerk	<i>BSM for JKM</i>	

ATTACHMENT(S): Fiscal Note: YES ☒ NO ☐  
Ordinance Serial No. 18-064 (2 pp)  
Resolution Serial No. 18-044 (2 pp)

SUMMARY STATEMENT:

The Matanuska-Susitna Borough Department of Emergency Services utilizes emergency response analog paging notification technology to alert and activate emergency responders to respond to calls for service. The current system is based on antiquated analog technology from the 1980's. With the availability, reliability, redundancy, security, and delivery capabilities, digital technology is now less cost prohibitive.

In order to improve the Matanuska-Susitna Borough's communications capability, redundancy, and reliability, we are requesting to replace the analog system with a new digital paging system and pager equipment.

**RECOMMENDATION OF ADMINISTRATION:**

Approval of the attached legislation, which will re-appropriate \$473,000 from the Fiscal Year 2018 Areawide Telecommunications Operating Budget, fund 100, to Project No. 47045, fund 480, and approve the scope of work and budget for a pager upgrade project.

Am 18-075



Swissphone, LLC  
1194 West Ash Street, Suite C  
Windsor, CO 80550  
USA



Telephone (800) 596-1914  
Fax (970) 460-3014  
Giro  
Tax registration number 80-0305320

Bill to:  
Matanuska-Susitna Borough  
350 East Dahlia Ave  
Palmer, AK 99645  
USA

## Quotation

Page 1 of 1  
Number WDR-000329-2  
Date 5/14/2018  
Requisition  
Your ref.  
Our ref.  
Quotation deadline 6/13/2018  
Payment 30 days net

Ship to:  
Matanuska-Susitna Borough  
350 East Dahlia Ave  
Palmer, AK 99645  
USA

Item number	Description	Ship date	Quantity	Unit	Sales price	Subtotal	Discount	Discount percent	Net amount
0810239	s.QUAD Voice VHF-B 150-160MHz 12.5kHz / s.QUAD Voice VHF-B 12.5k	5/14/2018	450.00	pcs	\$375.00	\$168,750.00	\$0.00	20.00 %	\$135,000.00
0991967_S	Mehrkanal / Scanner	5/14/2018	450.00	pcs	\$50.00	\$22,500.00	\$0.00	18.00 %	\$18,450.00
0991979	Option POCSAG and Voice	5/14/2018	450.00	pcs	\$50.00	\$22,500.00	\$0.00	18.00 %	\$18,450.00
0991980_S	Active Response Option s.QUAD	5/14/2018	450.00	pcs	\$39.00	\$17,550.00	\$0.00	18.00 %	\$14,391.00
0810942	LG s.QUAD Charger USA	5/14/2018	450.00	pcs	\$55.00	\$24,750.00	\$0.00	18.00 %	\$20,295.00
9900003	Shipping & Handling	5/14/2018	1.00	pcs	\$550.00	\$550.00	\$0.00	0.00 %	\$550.00

Sales subtotal								
Currency	amount	Total discount	Charges	Net amount	Sales tax	Round-off	Total	
USD	\$256,600.00	\$49,464.00	\$0.00	\$207,136.00	\$0.00	\$0.00	\$207,136.00	

Swissphone General Terms and Conditions of Sale apply which can be found on [www.swissphone.com/downloads-en](http://www.swissphone.com/downloads-en)

We are looking forward doing business with you.  
Let us know if you have any question?

Thank you and kind regards,

Swissphone, LLC

Am 18-078