

SUBJECT: Award of bid number 25-099C to Braun Northwest Inc. for the contract amount of \$505,648 to remount and refurbish two North Star Ambulances.

AGENDA OF: January 7, 2025

ASSEMBLY ACTION: Approved under the consent agenda 01/07/25 - BJH

AGENDA ACTION REQUESTED: Present to the Assembly for consideration.

Route To:	Signature
Purchasing Director	<small>12/19/2024</small> X Rustin Krafft <small>Signed by: Rustin Krafft</small>
Emergency Services Director	<small>12/19/2024</small> X Ken Barkley <small>Signed by: Kenneth Barkley</small>
Finance Director	<small>12/19/2024</small> X Cheyenne Heindel <small>Signed by: Cheyenne Heindel</small>
Borough Attorney	<small>12/20/2024</small> X Nicholas Spiropoulos <small>Signed by: Nicholas Spiropoulos</small>
Borough Manager	<small>12/20/2024</small> X Michael Brown <small>Signed by: Mike Brown</small>
Borough Clerk	<small>12/23/2024</small> X Estelle Wiese for <small>Signed by: Estelle Wiese</small>

ATTACHMENT (S) : Quote (3p)
Fiscal Note (1p)

SUMMARY STATEMENT: The Department of Emergency Services has identified a need to remount and refurbish two ambulances. This Purchase will refurbish two North Star #528-R and #575-R modules onto a 2025 Ford F-450 4x4 Ambulance Prep Gas Chassis. These refurbished Ambulances will be housed at Station 51.

Pricing for the refurbished Ambulances is based on the HGAC Contract AM10-23.

Delivery is expected in the Spring of 2025.


RECOMMENDATION OF ADMINISTRATION: Approve the subject action memorandum.

MATANUSKA-SUSITNA BOROUGH

FISCAL NOTE

Agenda Date: January 7, 2025

SUBJECT: Award of bid number 25-099C to Braun Northwest Inc. for the contract amount of \$505,648.00 to remount & refurbish two NorthStar Ambulances.

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT YES NO
AMOUNT REQUESTED \$505,648.00	FUNDING SOURCE EMS Capital Projects
FROM ACCOUNT # 425.000.000 4xx.xxx	PROJECT# 45225
TO ACCOUNT :	PROJECT #
VERIFIED BY:  X Liesel Weiland <small>Signed by: Liesel Weiland</small>	CERTIFIED BY:
DATE: 12/19/2024	DATE:

EXPENDITURES/REVENUES: (Thousands of Dollars)

OPERATING	FY2025	FY2026	FY2027	FY2028	FY2029	FY2030
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL	505.6					
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REVENUE						
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FUNDING: (Thousands of Dollars)

General Fund						
State/Federal Funds						
Other	505.6					
TOTAL	505.6					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: _____ PHONE: _____

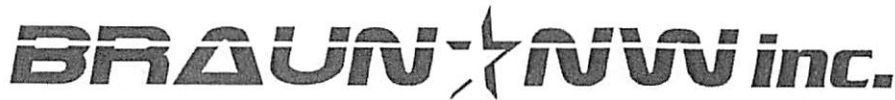
DEPARTMENT: _____ DATE: _____

12/19/2024

X Cheyenne Heindel

APPROVED BY: _____ DATE: _____

Signed by: Cheyenne Heindel



150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

HGAC REMOUNT PROPOSAL

December 12, 2024

Matanuska-Susitna Borough
Attn: Chief Michael Blecker
680 N Seward Meridian Parkway
Wasilla, AK 99654
Michael.blecker@matsugov.us

RE: Remount/Refurbish two (2) North Star 147-1 modules

Braun Northwest is pleased to offer the following proposal which is based upon HGAC contract AM10-23:

Remount/Refurbish two (2) North Star #528-R and #575-R modules onto a 2025 Ford F-450 4x4 Ambulance Prep gas chassis per enclosed specification dated 12/3/24 with the following modifications:

- Remove and return existing siren to customer.
- Delete installation of Whelen 295HFS2X Siren.
- Install Whelen CenCom CORE siren, including a C399 control module, WeCanX CCTL6 control head, CEM16 expansion module and C399K7 CANport OBDII connection kit. The WeCanX CCTL6 control head will be installed in the driver's console in a custom faceplate. All emergency lighting will be controlled by the Whelen CenCom Core siren.
- Remove and install new "L" Shape Yellow Powdercoated access door grab bars with grip tape, one (1) on each passage door.

Base price HGAC CE03	\$138,950.00
Published/Customization options taken	\$ 98,476.00
Pick up of unit #528-R	\$ 6,225.00
Contingency fund	\$ 5,000.00
Delivery chargers	\$ 9,308.00
Subtotal for remount of #528-R module	\$255,959.00

Base price HGAC CE03	\$138,950.00
Published/Customization options taken	\$ 93,606.00
Pick up of unit #575-R	\$ 6,225.00
Contingency fund	\$ 5,000.00
Delivery chargers	\$ 9,308.00
Subtotal for remount of #575-R module	\$251,089.00

Subtotal for remount of #528-R module	\$255,959.00
Subtotal for remount of #575-R module	\$251,089.00
Travel for two (2) people for Final Inspection	\$ 4,000.00
Multi Vehicle discount	<\$ 3,000.00>
HGAC Buy discount	<\$ 3,000.00>
HGAC Fee	\$ 600.00
Total for two (2) remounts F.O.B. Anchorage, AK	<u>\$505,648.00**</u>

Sales tax not included



EMERGENCY VEHICLES

www.braunnw.com

BRAUN-NW inc.

150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

F.O.B.: Anchorage, Alaska

Delivery: Remount/refurbish to be completed within ninety (90) days after receipt of new chassis and existing vehicle. Start of process to be scheduled based upon new chassis delivery, agency's operational schedule and Braun NW manufacturing plan.

Terms: Ninety percent (90%) payment due upon receipt of vehicle. Balance due in thirty (30) days.

It is understood that the used chassis is not road legal due to the transfer of such items as lights and mud flaps to new chassis. Transportation of used chassis remains the responsibility of agency unless chassis is traded-in. Any parts or pieces not transferred to the new chassis or reused, unless specifically noted, shall be included in trade-in value of chassis to reduce overall cost of this project.

**The above pricing is valid until December 31st, 2024. Any proposal signed and returned after this date will have a price increase associated with it, to be completed via change order.*

***Pricing above includes picking units up at dock and shipping down via Landstar.*

Braun Northwest, Inc. is an Alaska business (#706823).

Respectfully Submitted by:
Braun Northwest, Inc.

Tami McCallum

Tami McCallum, V.P. of Sales

We agree to accept the above proposal:
Matanuska-Susitna Borough

Signature

Date

Date: 12/12/24

Printed Name

Title

TM
cc DZ
Enclosures: Specifications.



EMERGENCY VEHICLES

www.braunnw.com

AM 25-002

From: [Michael Blecker](#)
To: [Brent Page](#); [Talia Derner](#)
Subject: RE: Ems Ambulance Remount estimate
Date: Friday, December 13, 2024 12:44:00 PM

I believe that Talia would be better suited to answer that however, if I am not mistaken these are the projects that will fund the remounts.

Project #	Amount	Notes
45225-1839	\$291,059.98	For Ambulance remounts Use First
45225-1841	\$400,000.00	For Ambulance remounts

Thank you,
Mike

Michael Blecker, EMT-P
EMS Deputy Chief
Mat-Su Borough DES
Office : (907)861-8323
Cell : (907) 355-5501
Email : Michael.Blecker@MatSugov.us

Station 5-1.
1911 S. Terrace Ct
Palmer, AK 99645

-----Original Message-----

From: Brent Page <Brent.Page@matsugov.us>
Sent: Friday, December 13, 2024 12:37 PM
To: Talia Derner <Talia.Derner@matsugov.us>
Cc: Michael Blecker <Michael.Blecker@matsugov.us>
Subject: Ems Ambulance Remount estimate

Talia,
Per our conversation this morning this is the estimate for the two Ambulance remounts for EMS.
Mike if you would work with Talia so you both agree on what account or accounts need to be used .

Thank you.
Brent Page

-----Original Message-----

From: fleetmaintenance@Sharp.com <fleetmaintenance@Sharp.com>
Sent: Friday, December 13, 2024 12:27 PM
To: Brent Page <Brent.Page@matsugov.us>
Subject: Scanned image from Mat-Su Borough Fleet Maintanance Dept.

[EXTERNAL EMAIL - CAUTION: Do not open unexpected attachments or links.]