

**SUBJECT:** Authorization to purchase Digital Pager System Equipment from Government Computer Sales IT for the amount of \$165,707.00.

**AGENDA OF:** August 6, 2019

**ASSEMBLY ACTION:**

*Approved Under Consent Agenda  
8-6-19 [Signature]*

**MANAGER RECOMMENDATION:** Present to the assembly for consideration

**APPROVED BY JOHN MOOSEY, BOROUGH MANAGER:** [Signature]

Route To:	Department/Individual	Initials	Remarks
	Purchasing	<i>JA</i>	For Russ K.
	Emergency Services Director	<i>KB</i>	
	Finance Director	<i>CF</i>	
	Borough Attorney	<i>JA for N.S.</i>	
	Borough Clerk	<i>sum 7/29/19</i>	[Signature]

**ATTACHMENT(S):** Fiscal Note: Yes X No \_\_\_\_\_  
NASPO Quote: (1pg)

**SUMMARY STATEMENT:** The Matanuska-Susitna Borough Department of Emergency Services, Telecommunications Department is replacing and upgrading the analog paging system to a digital state of the art system which allows for dispatches to occur off the main radio frequencies. The current paging system operates over wire connections to the dispatch locations over the same frequencies as radio traffic. This causes static and delays of vital radio communications while having to wait for paging tones.

Owning and operating our own digital system would allow us to place transmitters easily and cheaply at specific locations of low pager reception, i. e. specific fire stations. There will also be a coverage system which would allow for broken parts of the system to be picked up by the overlaying coverage.

MSB 3.08.360 allows the borough to enter into procurement agreements when it is in the best interest of the borough. The State of Alaska has executed through the National Association of State Procurement

Officials, (NASPO), a participating addendum with Cisco System, Inc. to purchase public safety communications equipment. A quote was received from Government Computer Sales IT, which is an authorized dealer for Cisco Systems, Inc. and was deemed acceptable.

The Telecommunications Department within the Department of Emergency Services will be managing this project.

Delivery of this equipment is expected within 60 days of contract execution.

**RECOMMENDATION OF ADMINISTRATION:** Authorization to purchase **DIGITAL PAGER SYSTEM EQUIPMENT** from **GOVERNMENT COMPUTER SALES, IT.** for the amount of **ONE HUNDRED SIXTY FIVE THOUSAND, SEVEN HUNDRED SEVEN AND NO/100 DOLLARS (\$165,707.00).**

**MATANUSKA-SUSITNA BOROUGH  
FISCAL NOTE**

Agenda Date: August 6, 2019

SUBJECT: Authorization to purchase Digital Pager System Equipment from Government Computer Sales IT for the amount of \$165,707.00.

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <u>YES</u> NO
AMOUNT REQUESTED \$ <u>165,707</u>	FUNDING SOURCE
FROM ACCOUNT # <u>480.000.000 XXX.XXX</u>	PROJECT # <u>47525 1800 1803</u>
TO ACCOUNT :	PROJECT #
VERIFIED BY: <u>[Signature]</u>	CERTIFIED BY:
DATE: <u>7/24/19</u>	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL	<u>165.7</u>					
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other	<u>165.7</u>					
TOTAL	<u>165.7</u>					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY:

DEPARTMENT:

APPROVED BY:

[Signature]

PHONE:

DATE:

DATE:

7/24/19



Quote 78999

Date 7/9/2019

**QUOTATION**

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**Quoted To:**

Zack McRae  
Matanuska-Susitna Borough  
zack.mcrae@matsugov.us  
(907) 745-9553

**From:**

Liz Sherman  
Toll Free: (866) 424-2766 ext 2272  
Fax: (888) 349-2801  
Email: esherman@gcsit.com

We are pleased to Quote as follows:

RE: MSB - 14 x Cisco Catalyst C9300-24U-A 2 x C9300

Item	Qty	Description	Unit Price	Amount
1	2	(PWR-C1-715WAC=) Cisco Systems : 715W AC Config 1 Power Supply	\$738.00	\$1,476.00
2	2	(C9300-48U-A) Cisco Systems : Catalyst 9300 48-port UPOE, Network Advantage	\$6,373.00	\$12,746.00
3	6	(CON-SNT-C93004UA) Cisco Systems : SNTC-8X5XNBD Catalyst 9300 48-port UPOE, Network Adva	\$651.00	\$3,906.00
4	2	(PWR-C1-715WD) CCisco Systems : 715W DC Power Supply	\$855.00	\$1,710.00
5	2	(PWR-C1-715WDC/2) Cisco Systems : 715W DC Power Supply	\$855.00	\$1,710.00
6	2	(C9300-DNA-A-48-3Y) Cisco Systems : C9300 DNA Advantage, 48-Port, 3 Year Term License (Duration: 36 months)	\$2,149.00	\$4,298.00
7	2	(C9300-NM-8X) Cisco Systems : Catalyst 9300 8 x 10GE Network Module	\$1,453.00	\$2,906.00
8	2	(C9300-NM-8X=) Cisco Systems : Catalyst 9300 8 x 10GE Network Module, spare	\$1,507.00	\$3,014.00
9	14	(C9300-24U-A) Cisco Systems : Catalyst 9300 24-port UPOE, Network Advantage	\$3,748.00	\$52,472.00
10	42	(CON-SNT-C93002UA) Cisco Systems : SNTC-8X5XNBD Catalyst 9300 24-port UPOE, Network Adva	\$380.00	\$15,960.00
11	14	(PWR-C1-715WDC) Cisco Systems : 715W DC Power Supply	\$855.00	\$11,970.00
12	14	(PWR-C1-715WDC/2) Cisco Systems : 715W DC Power Supply	\$855.00	\$11,970.00
13	14	(C9300-DNA-A-24-3Y) Cisco Systems : C9300 DNA Advantage, 24-Port, 3 Year Term License (Duration: 36 months)	\$1,145.00	\$16,030.00
14	14	(C9300-NM-4G) Cisco Systems : Catalyst 9300 4 x 1GE Network Module	\$290.00	\$4,060.00
15	1	(ASA5525-DC-K8) Cisco Systems : ASA 5525-X with SW, 8GE Data, 1GE Mgmt, DC, DES	\$7,009.00	\$7,009.00
16	3	(CON-SNT-A25DC8) Cisco Systems : SNTC-8X5XNBD ASA 5525-X with SW,	\$1,076.00	\$3,228.00
17	1	(AC-VPNO-250 Cisco Systems : Cisco AnyConnect VPN Only, 25 Simultaneous, ASA Opt (Paper)	\$2,277.00	\$2,277.00
18	3	(CON-ECMU-ACVA25) Cisco Systems : SWSS UPGRADES Cisco AnyConnect VPN Only, 25 Simultaneous, AS	\$655.00	\$1,965.00
19	28	(GLC-FE-T-I=)Cisco Systems : 100BASE-T SFP, Industrial Temp	\$250.00	\$7,000.00

**Notes**

Pricing Includes Shipping

NASPO/ValuePoint Master Agreement: AR233

NASPO/ValuePoint AK State Contract: 2014-DATACOM-0001

Above Pricing good for 45 days Unless otherwise noted quoted prices include shipping.  
Please reference Quote # 78999 when placing orders or making inquiries. All product  
and pricing information is based on latest information available. Subject to change  
without notice or obligation.

**TOTAL: \$165,707.00**

Am 19-080