


SUBJECT: Award of bid number 24-056C to Braun Northwest, Inc. for the contract amount of \$448,340.00 to remount two ambulances.

AGENDA OF: November 21, 2023

ASSEMBLY ACTION: Approved under the consent agenda 11/21/23 - BJH

AGENDA ACTION REQUESTED: Present to the Assembly for consideration.

Route To:	Signature
Purchasing Officer	X  Signed by: Russ Kraft 10/11/2023
Emergency Services Director	X Ken Barkley Signed by: Ken Barkley 10/11/2023
Finance Director	X Cheyenne Heindel Signed by: Cheyenne Heindel 10/15/2023
Borough Attorney	X Nicholas Spiropoulos Signed by: Nicholas Spiropoulos 10/20/2023
Borough Manager	X Michael Brown Signed by: Michael Brown 10/20/2023
Borough Clerk	X Lonnie McKechnie Signed by: Lonnie McKechnie 10/23/2023

ATTACHMENT (S) : Fiscal Note: Yes X No _____
Scope of Work (2p)

SUMMARY STATEMENT: The Department of Emergency Services has a need to remount two ambulances, 478-R and 576-R. The remount will complete our upgrade of ambulances from 1-ton to 1 1/4-ton chassis, repair patient compartments, and upgrade safety equipment.

478-R is a 2016 Ambulance and the last of the 1 Ton Ambulances in the fleet. All other Ambulances are equipped with 1 ¼ ton chassis to minimize brake replacement.

576-R is a 2018 Ambulance with approximately 120,000 miles and has been flagged for replacement.

Both units will be mounted on a Ford F450 chassis.

Ambulances are on the road 24 hrs a day, 7 days a week. The remount program has saved us thousands of dollars through the years and has proven to be a reliable product. Although we have seen sharp price increases for supplies and delays in the supply chain, remounting is still our best option versus buying new Ambulances. Our savings using the remount program ranges from 35-55% compared to buying new Ambulances.

In accordance with MSB Code 3.08.360 and utilizing our membership with HGACBuy (MSB member #ILC20-10697) the Borough requested, received and deemed acceptable a pricing proposal from Braun Northwest, Inc. through contract number AM10-20.

Remount/refurbishment is estimated to be completed within 90 days after receipt of the new chassis and existing vehicles.

In accordance with MSB 3.08.170(B), Administration requests authority to modify the resulting contract completion date by 30 days for unforeseen circumstances.

RECOMMENDATION OF ADMINISTRATION: Approve the subject action memorandum.

MATANUSKA-SUSITNA BOROUGH

FISCAL NOTE

Agenda Date: November 21, 2023

SUBJECT: Award of bid number 23-116 to Braun NW, INC for the contract amount of \$448,340.00 to Remount/Refurbish 2 ea. North Star Modules.

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT YES NO
AMOUNT REQUESTED \$448,340	FUNDING SOURCE EMS Capital Projects
FROM ACCOUNT # 425.000.000 4xx.xxx	PROJECT# 45225
TO ACCOUNT :	PROJECT #
VERIFIED BY: <div style="display: flex; justify-content: space-between;"> <div> <input checked="" type="checkbox"/> X <input type="checkbox"/> Liesel W eiland <small>Signed by: Liesel W eiland</small> </div> <div>10/16/2023</div> </div>	CERTIFIED BY:
DATE: 10/16/2023	DATE:

EXPENDITURES/REVENUES:

(Thousands of Dollars)

OPERATING	FY2024	FY2025	FY2026	FY2027	FY2028	FY2029
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL	448.3					
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REVENUE						
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FUNDING:

(Thousands of Dollars)

General Fund						
State/Federal Funds						
Other	448.3					
TOTAL	448.3					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: _____ PHONE: _____

DEPARTMENT: _____ DATE: _____

10/19/2023

X

Cheyenne Heindel

APPROVED BY: _____ DATE: _____

Signed by: Cheyenne Heindel



150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

HGAC PROPOSAL

September 21, 2023

Matanuska-Susitna Borough
Attn: Howard Smith
680 N Seward Meridian Parkway
Wasilla, AK 99654
Howard.Smith@matsugov.us

RE: Remount/Refurbish one (1) North Star # 487-R module

Braun Northwest is pleased to offer the following proposal which is based upon HGAC contract AM10-20:

Remount/Refurbish one (1) North Star #487-R module onto a 2024 Ford F-450 4x4 Ambulance Prep gas chassis per enclosed specifications dated 5/31/23 with the following changes:

- Utilize 2024 Ford F-450 4x4 gas chassis in Race Red color
- Utilize Intermotive auto throttle
- Paint OEM steel wheels in black color

Base price HGAC CE03.....	\$100,350.00
Published/Unpublished options taken.....	\$112,190.00
Pickup of unit #487-R.....	\$ 4,655.00
Delivery charges.....	\$ 7,505.00
Travel for 2 people for Final Inspection.....	\$ 3,950.00
HGAC Fee.....	\$ 600.00
Total for one (1) remount F.O.B. Anchorage, AK	\$229,250.00

Sales tax not included

F.O.B.: Anchorage, Alaska

Delivery: Remount/refurbish to be completed within ninety (90) days after receipt of new chassis and existing vehicle. Start of process to be scheduled based upon new chassis delivery and agency's operational schedule.

Terms: Ninety percent (90%) payment due upon receipt of vehicle. Balance due in thirty (30) days

It is understood that the used chassis is not road legal due to the transfer of such items as lights and mud flaps to new chassis. Transportation of used chassis remains the responsibility of agency unless chassis is traded-in. Any parts or pieces not transferred to the new chassis or reused, unless specifically noted, shall be included in trade-in value of chassis to reduce overall cost of this project.

Vehicle must be in drivable condition, capable of completing the trip to Chehalis, WA. If vehicle becomes disabled, Customer is responsible for any additional charges related to getting the vehicle to the Braun Northwest, Inc. Chehalis, WA facility

Braun Northwest, Inc. is an Alaska business (#706823).

(Note: This bid is contingent on use of customer's Government Ford Fleet Identification Number.) Failure to secure a FIN will increase the price by the amount of the GPC chassis discount.

Respectfully Submitted by:

Braun Northwest, Inc.

We agree to accept the above proposal:

Matanuska-Susitna Borough

Tami McCallum, V.P. of Sales

Date:

Signature

Date

Printed Name

Title



TM
Cc DZ
Enclosure: Specifications.

EMERGENCY VEHICLES

www.braunnw.com

AM 23-116

BRAUN NW inc.

150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

HGAC PROPOSAL

September 21, 2023

Matanuska-Susitna Borough
Attn: Howard Smith
680 N Seward Meridian Parkway
Wasilla, AK 99654
Howard.Smith@matsugov.us

RE: Remount/Refurbish one (1) North Star # 576-R module

Braun Northwest is pleased to offer the following proposal which is based upon HGAC contract AM10-20:

Remount/Refurbish one (1) North Star #576-R module onto a 2024 Ford F-450 4x4 Ambulance Prep gas chassis per enclosed specifications dated 5/31/23 with the following changes:

- Utilize 2024 Ford F-450 4x4 gas chassis in Race Red color
- Utilize Intermotive auto throttle
- Paint OEM steel wheels in black color

Base price HGAC CE03.....	\$100,350.00
Published/Unpublished options taken.....	\$102,030.00
Pickup of unit #576-R.....	\$ 4,655.00
Delivery charges.....	\$ 7,505.00
Travel for 2 people for Final Inspection.....	\$ 3,950.00
HGAC Fee.....	\$ 600.00
Total for one (1) remount F.O.B. Anchorage, AK	\$219,090.00

Sales tax not included

F.O.B.: Anchorage, Alaska

Delivery: Remount/refurbish to be completed within ninety (90) days after receipt of new chassis and existing vehicle. Start of process to be scheduled based upon new chassis delivery and agency's operational schedule.

Terms: Ninety percent (90%) payment due upon receipt of vehicle. Balance due in thirty (30) days

It is understood that the used chassis is not road legal due to the transfer of such items as lights and mud flaps to new chassis. Transportation of used chassis remains the responsibility of agency unless chassis is traded-in. Any parts or pieces not transferred to the new chassis or reused, unless specifically noted, shall be included in trade-in value of chassis to reduce overall cost of this project.

Vehicle must be in drivable condition, capable of completing the trip to Chehalis, WA. If vehicle becomes disabled, Customer is responsible for any additional charges related to getting the vehicle to the Braun Northwest, Inc. Chehalis, WA facility

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Respectfully Submitted by:
Braun Northwest, Inc.

We agree to accept the above proposal:
Matanuska-Susitna Borough


Tami McCallum, V.P. of Sales

Signature

Date

Date: 

Printed Name

Title



TM
Cc DZ
Enclosure: Specifications.

EMERGENCY VEHICLES

www.braunnw.com

AM 23-116