

SUBJECT: Authorization to purchase a Pumper Fire Apparatus from General Fire Apparatus/Rosenbauer for the amount of \$711,314.00.

AGENDA OF: January 2, 2018

ASSEMBLY ACTION:
Approved under the Consent Agenda
(-2-18) (B)

MANAGER RECOMMENDATION: Present to the assembly for consideration.

APPROVED BY JOHN MOOSEY, BOROUGH MANAGER: _____

Route To:	Department/Individual	Initials	Remarks
	Purchasing	<i>[Signature]</i>	
	Emergency Services Director	<i>[Signature]</i>	
	Finance Director	<i>[Signature]</i>	
	Borough Attorney	<i>[Signature]</i>	
	Borough Clerk	<i>[Signature]</i>	<i>12/21/17</i> <i>(B)</i>

ATTACHMENT (S): Fiscal Note: Yes No
 Cost Proposal: (7pp)

SUMMARY STATEMENT: The West Lakes Fire Service Area has a requirement for a new pumper fire apparatus.

This requested purchase is for an all-wheel drive, 1000 gallon fire apparatus and the equipment to place on it. The equipment includes but is not limited to self-contained breathing apparatus (SCBA), hose, ladders, all hand tools, power tools, radios, portable lights, forcible entry tools, monitors, rescue equipment, thermal imagers, etc. Purchasing these with the apparatus saves additional funds by not having to order and have them shipped separately. The new apparatus will comply with the latest DOT and NFPA mandated/recommended safety features. The new pumper will provide for an increased fire suppression capability and will enhance the community fire protection system. This purchase will also allow for the necessary response to some areas of the district that cannot be accessed

by normal 2 wheel drive fire apparatus most of the year because of the poor roads and the slope of the hills. This apparatus will be replacing a 1986 pumper that is beyond the life span of fire apparatus by NFPA standards.

MSB 3.08.360 allows the borough to enter into procurement agreements when it is in the best interest of the borough. The National Joint Powers Alliance (NJPA) solicits, evaluates and awards contracts through a national competitive solicitation process on behalf of its members. Members can choose these contracts and procurement processes which satisfy borough solicitation requirements and avoid duplication of the process.

A cost proposal was requested, received and deemed acceptable from General Fire Apparatus/Rosenbauer. The award recommendation is being made based upon applying the chassis and apparatus pre-pay options in the cost proposal. Exercising these options saves \$21,439.00.

Delivery of this vehicle is expected within 365 days after contract execution.

The West Lakes Fire Service Area is located in Assembly Districts 5 and 7.

RECOMMENDATION OF ADMINISTRATION: Authorization to purchase a **FIRE APPARATUS** from **GENERAL FIRE APPARATUS/ROSENBAUER** for the amount of **SEVEN HUNDRED ELEVEN THOUSAND, THREE HUNDRED FOURTEEN AND NO/100 DOLLARS (\$711,314.00)**.

**MATANUSKA-SUSITNA BOROUGH
FISCAL NOTE**

Agenda Date: January 2, 2018

SUBJECT: Authorization to purchase a Pumper Fire Apparatus from General Fire Apparatus/Rosenbauer for the amount of \$711,314.00.

ORIGINATOR: Purchasing

FISCAL ACTION (TO BE COMPLETED BY FINANCE)	FISCAL IMPACT <input checked="" type="radio"/> YES <input type="radio"/> NO
AMOUNT REQUESTED \$ 711,314	FUNDING SOURCE West Lakes FSA fund 249 Service Area Budget Approp
FROM ACCOUNT # 405.000.000.4XX.XXX	PROJECT # 45244
TO ACCOUNT :	PROJECT #
VERIFIED BY: Barbara Baerenz	CERTIFIED BY:
DATE: 12/18/17	DATE:

EXPENDITURES/REVENUES: (Thousands of Dollars)

OPERATING	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
Personnel Services						
Travel						
Contractual						
Supplies						
Equipment						
Land/Structures						
Grants, Claims						
Miscellaneous						
TOTAL OPERATING						

CAPITAL	711.3					
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REVENUE						
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FUNDING: (Thousands of Dollars)

General Fund						
State/Federal Funds						
Other	711.3					
TOTAL	711.3					

POSITIONS:

Full-Time						
Part-Time						
Temporary						

ANALYSIS: (Attach a separate page if necessary)

PREPARED BY: Cherise Skurd PHONE: _____
 DEPARTMENT: _____ DATE: _____
 APPROVED BY: _____ DATE: 12/19/17

To: **MATANUSKA-SUSITNA BOROUGH**
C/O WEST LAKES FIRE DEPARTMENT
350 E. DAHLIA AVE
PALMER, AK 99645

DATE: 12/12/2017

We hereby propose and agree to furnish, after your acceptance of this proposal and the proper execution by the Matanuska-Sisitna Borough, hereinafter called the BUYER and an officer of General Fire Apparatus, Inc. and/or Rosenbauer South Dakota, LLC hereinafter called the COMPANY, the following apparatus and equipment:

ROSENBAUER PUMPER APPARATUS BODY MANUFACTURED BY ROSENBAUER SOUTH DAKOTA, LLC AND SPECIFIED EQUIPMENT	\$449,029.00
ROSENBAUER COMMANDER CHASSIS	\$283,724.00
TOTAL ...	\$732,753.00*

SEVEN HUNDRED THIRTY-TWO THOUSAND SEVEN HUNDRED FIFTY-THREE DOLLARS

All of which are to be built in accordance with the specifications, clarifications and exceptions attached, and which are made a part of this agreement and contract.

DELIVERY: The estimated delivery time for the completed apparatus, is to be made 365 days after receipt of and approval of this contract duly executed, subject to all causes beyond the Company's control. The quoted delivery time is based upon our receipt of the specified materials required to produce the apparatus in a timely manner. The Company cannot be held responsible for delays due to Acts of God, Labor Strikes, or Changes in Governmental Regulations that result in delayed delivery to our manufacturing facilities of these specified materials. This delivery estimate is based on the Company receiving complete and accurate paperwork from the Buyer and that no changes take place during pre-construction, mid-point inspections or final inspections. Changes required or requested by the Buyer during the construction process may be cause for an increase in the number of days required to build said apparatus.

PAYMENT TERMS: Final payment for the apparatus shall be made at time of delivery or pick up of the completed vehicle. It is the responsibility of the Buyer to have full payment ready when the apparatus is complete and ready to deliver. If payment is delayed or delivery is delayed pending payment, a daily finance and storage fee may apply. Upon delivery of the apparatus or upon pickup of the apparatus by the Buyer, Buyer agrees to provide all liability and physical damage insurance. It is further agreed that if on delivery and test, any defects should develop, the Company shall be given reasonable time to correct same. Guarantee of the chassis is subject to the guarantee of the chassis manufacturer.

MISCELLANEOUS PROVISIONS: This agreement shall be construed in accordance with the laws of the State of South Dakota. The parties agree that any litigation arising from or in connection with any dispute between the parties under this agreement shall be venued in South Dakota. The parties agree that this agreement bears a rational relationship to the State of South Dakota, and they consent to the personal jurisdiction of such state and further consent and stipulate to venue in the above described court.

- *NOTES:**
- 1.) IF CHASSIS IS PAID FOR UPON COMPLETION/RECEIPT OF INVOICE, <\$10,889.00> WILL BE DEDUCTED FROM THE FINAL INVOICE.
 - 2.) IF 100% OF THE APPARATUS IS PRE-PAID THEN A DEDUCTION OF <\$10,550.00> WILL BE APPLIED TO THE PURCHASE PRICE.
 - 3.) PAYMENT MUST BE MADE WITHIN 15 DAYS OF SIGNED CONTRACT.
 - 4.) THE ATTACHED EQUIPMENT QUOTE IS INCLUDED IN THE ABOVE PRICE.

The amount in this proposal shall remain firm for a period of 30 days from the date of same.

Respectfully submitted,

DEALER:

GENERAL FIRE APPARATUS, LLC

SALES REP:  GFA
BRENDEN FEIST

BUYER:

We accept the above proposal and enter into contract with signature below.

_____ Title _____
_____ Title _____
_____ Date _____

After company receipt of this document signed by the Buyer, the document will be reviewed and upon approval, countersigned by General Fire Apparatus, Inc. and/or Rosenbauer South Dakota, LLC thereby putting the document in force.

_____ Title _____
_____ Date _____

Am 18-004



Quote

11/07/2017

General Fire Apparatus

General Fire Apparatus, Inc.
3924 E Trent
Spokane, WA 99202
Phone: 509-535-4255
Email: marianne@generalfire.com

S1371-QUOTE



Bill To:

WEST LAKES FIRE DEPT.
350 E. DAHLIA AVE
PALMER, AK 99645

Customer: MATANUSKA / WEST LAKES FIRE DEPARTMENT

Ship To:

WEST LAKES FIRE DEPARTMENT
ATTN: Mat Su Borough
350 East Dahlia Avenue
Palmer, AK 99645

Contact: WEST LAKES FIRE DEPT.

Notes

Power Specialty Equipment lines 45-49 are NO BID items. *Freight Charges ARE NOT INCLUDED IN THIS BID!*

Seller	Payment Terms	FOB Point	Carrier	Ship Service	Requested Ship Date
RobR	Due on receipt	Origin	Best		10/18/2017

Item #	Type	Number / Description	Unit Price	Qty Ordered	Total Price
1	Drop Ship	CT-C60F36 - Council Tool 6# Flathead axe w/fiberglass handle	\$ 52.00	2 ea	\$ 104.00
2	Drop Ship	PT-22-000600 - Paratech 30" Hooligan Tool	\$ 260.00	2 ea	\$ 520.00
3	Drop Ship	ZI-SS-ADG - Zico Aluminum Scoop Shovel with 27" Handle and Grip	\$ 49.00	1 ea	\$ 49.00
4	Drop Ship	FHU-WA-PRO-30 - Fire Hooks Unlimited Wide Adz 30" Pro Bar	\$ 245.00	2 ea	\$ 490.00
5	Drop Ship	TNT-TN635 - TNT Denver Tool 6.5lb 35" Long w/Yellow Handle	\$ 224.95	1 ea	\$ 224.95
6	Drop Ship	FHU-NCBC-24 - Fire Hooks Unlim. 24" Non Conductive Bolt Cutter with Fiberglass Handles	\$ 107.00	1 ea	\$ 107.00
7	Drop Ship	LH-PAY-6R - Leatherhead Tools 6lb Pick Head Axe, w/Yellow Fiberglass Handle	\$ 45.00	2 ea	\$ 90.00
8	Drop Ship	LH-NYHL-6 - Leatherhead Tools NY Hook 6' (HiViz Lime Powder Coat) w/Chisel End	\$ 75.00	2 ea	\$ 150.00
9	Drop Ship	LH-NYHL-4 - Leatherhead Tools NY Hook 4' (HiViz Lime Powder Coat) w/Chisel End	\$ 61.00	2 ea	\$ 122.00
10	Drop Ship	LH-DBY-4DH-D - Leatherhead Tools Dog-Bone 4' Drywall Hook, HiViz Yellow Handle w/D-Handle	\$ 90.00	2 ea	\$ 180.00

Am 18-004



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Item #	Type	Number / Description	Unit Price	Qty Ordered	Total Price
11	Drop Ship	LH-DBY-6DH-D - Leatherhead Tools Dog-Bone 6' Drywall Hook, HiViz Yellow Handle w/D-Handle	\$ 98.00	2 ea	\$ 196.00
12	Drop Ship	LH-DBY-6RH-D - Leatherhead Tools Dog-Bone 6' Rubbish Hook, HiViz Yellow w/D-Handle	\$ 95.00	2 ea	\$ 190.00
13	Drop Ship	RB-IRS-125 - R&B Fabrications Iron Sling	\$ 52.00	2 ea	\$ 104.00
14	Drop Ship	FHU-OTK-16 - Fire Hooks Unlimited Officer's Tool Kit	\$ 75.00	1 ea	\$ 75.00
15	Drop Ship	FHU-FFUSYS - Fire Hooks Unlimited Fold Up Strap System	\$ 50.00	1 ea	\$ 50.00
16	Drop Ship	M-SS-1 - Behrens 5.5 Gallon Bucket, 0-OV Behrens 5.5-Gallon Residential General Bucket	\$ 18.98	1 ea	\$ 18.98
17	Drop Ship	RH-146-2 - Red Head Two (2) 101 Spanner Wrenches with Holder	\$ 66.00	4 ea	\$ 264.00
18	Drop Ship	HSSW-41-61 - Harrington 4"-6" Single End Spanner Wrench	\$ 15.00	2 ea	\$ 30.00
19	Drop Ship	RH-36-15M - Red Head Double Male Rocker Lug 1.5" NH Aluminum Adapter	\$ 23.65	2 ea	\$ 47.30
20	Drop Ship	RH-36-25M - Red Head Double Male Rocker Lug 2.5" NH Aluminum Adapter	\$ 25.95	2 ea	\$ 51.90
21	Drop Ship	RH-35-25F - Red Head Double Female Swivel Rocker Lug 2.5"NH Aluminum Adapter	\$ 34.95	2 ea	\$ 69.90
22	Drop Ship	RH-35-15F - Red Head Double Female Swivel Rocker Lug 1.5" NH Aluminum Adapter	\$ 30.35	2 ea	\$ 60.70
23	Drop Ship	RH-37-25F15M - Red Head Style 37 Rigid Rocker Lug 2.5" F NH x 1.5" M NH Adapter	\$ 31.25	2 ea	\$ 62.50
24	Drop Ship	H30E-50-40NH - Harrington 30* Elbow 4" F NH Swivel x 5" Storz Blind Cap	\$ 228.00	1 ea	\$ 228.00
25	Drop Ship	H30E-50-45NH - Harrington 30* Elbow 4.5" FNH Swivel x 5" Storz Blind Cap	\$ 207.00	1 ea	\$ 207.00
26	Drop Ship	HSMR30-25NH - Harrington Storz adapter 3" x 2.5" NH male rigid	\$ 40.00	3 ea	\$ 120.00
27	Drop Ship	HSFS30-25NH - Harrington Storz adapter 3" Storz x 2.5" NH female swivel rocker lug	\$ 57.00	3 ea	\$ 171.00



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Item #	Type	Number / Description	Unit Price	Qty Ordered	Total Price
28	Drop Ship	TFT-PA1 - Task Force Tips PA1 Piercing Nozzle System	\$ 715.00	1 ea	\$ 715.00
29	Drop Ship	TFT-XXC-53-HE - Task Force Tips Blitzfire High Elevation Oscillating Package	\$ 4,100.00	1 ea	\$ 4,100.00
30	Sale	TFT-XFC-52 - Task Force Tips Crossfire Legacy Safe Tak Comination Package	\$ 3,600.00	1 ea	\$ 3,600.00
31	Drop Ship	TFT-A03SX - Task Force Tips 6" Storz Low Level Strainer, No Jet Siphon	\$ 650.00	1 ea	\$ 650.00
32	Drop Ship	TFT-AYNJ-NF - Task Force Tips Gated Wye 2.5" NH x (2) 1.5" NH	\$ 317.00	3 ea	\$ 951.00
33	Drop Ship	HSFBS-60ST - Harrington Floating Barrel Strainer x 6" Storz	\$ 650.00	1 ea	\$ 650.00
34	Drop Ship	H220-50SW-25NH - Harrington 2-way Siamese clappered (2) 2.5" NH F RL inlets x 5" Storz Swivel outlet	\$ 341.00	1 ea	\$ 341.00
35	Drop Ship	RH-S-54RL-6FNH5STZ - Red Head Style S-54RL 6" NH F RL x 5" Storz	\$ 220.00	1 ea	\$ 220.00
36	Drop Ship	HBC-30 - Harrington 3" Storz Cap	\$ 15.00	3 ea	\$ 45.00
37	Drop Ship	HBC-50-US - Harrington 5" Storz Cap w/Clear Cable	\$ 69.00	2 ea	\$ 138.00
38	Drop Ship	ZI-UFCW - Universal Foam Container Wrench	\$ 12.50	2 ea	\$ 25.00
39	Drop Ship	NU-RM2 - Nupla 2lb Rubber Mallet	\$ 19.35	2 ea	\$ 38.70
40	Drop Ship	PEL-9480 - Pelican 9480 Remote Area Lighting System, Yellow	\$ 880.00	2 ea	\$ 1,760.00
41	Drop Ship	FRC-SPA642-K20 - Fire Research Corp. Spectra LED Scene Light Model 6	\$ 1,815.00	2 ea	\$ 3,630.00
42	Drop Ship	SL-90503 - Streamlight Survivor with AC/DC Charger, Orange	\$ 136.00	4 ea	\$ 544.00
43	Drop Ship	SL-45805 - Streamlight E-Flood Litebox Vehicle Mount System 12v DC Shoulder Strap, Direct Wire Rack, Orange	\$ 196.00	2 ea	\$ 392.00



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Item #	Type	Number / Description	Unit Price	Qty Ordered	Total Price
44	Drop Ship	HUS-HTV-12x12 - Husky 12' x 12' Salvage Cover 22oz Vinyl	\$ 121.00	2 ea	\$ 242.00
45	Drop Ship	HUS-HR-3x18 - Husky 3' x 18' Hall Runner 13oz Vinyl	\$ 30.00	2 ea	\$ 60.00
46	Sale	SC-12 x 18 Canvas - Fol-da-Tank 12' x 18', 12oz. Canvas Tarp	\$ 118.00	2 ea	\$ 236.00
47	Drop Ship	RB-889RD - R&B Fabrications Rubble Bag	\$ 72.00	2 ea	\$ 144.00
48	Drop Ship	TFT-HDC-TO - Task Force Tips 1.5" CAFS Force Automatic Nozzle	\$ 675.00	4 ea	\$ 2,700.00
49	Drop Ship	TFT-SVFG - Task Force Tips 1.5" Vortex Nozzle w/Detent Valve & Grip	\$ 597.00	4 ea	\$ 2,388.00
50	Drop Ship	TFT-H-VITG1* - Task Force Tips 1.5" VIT Ball Valve Series Nozzle	\$ 317.00	4 ea	\$ 1,268.00
51	Drop Ship	TFT-H-2VPP - Task Force Tips 2.5"NH Swivel In X 1.5" NH-M Out Playpipe W/Valve Ball Shut off 6 Detent FLOws Easy Grip Handles	\$ 580.00	1 ea	\$ 580.00
52	Drop Ship	TFT-FS-3STACK - Task Force Tips NFPA Stacked Tips 1.5" NH Inlet	\$ 90.00	1 ea	\$ 90.00
53	Drop Ship	KH-DP17-800-ECO - Key Hose ECO-10 1.75" DJ Poly Hose coupled NH, Colored	\$ 2.33	800 ft	\$ 1,864.00
54	Drop Ship	KH-DP25-800-ECO - Key Hose ECO-10, 2.5" DJ Hose Coupled NH, (Specify Color)	\$ 3.04	400 ft	\$ 1,216.00
55	Drop Ship	KH-DP30-800-ECO - Key Hose ECO-10, 3" Lightweight Double Jacket Rubber-lined Attack Hose w/aluminum Couplings-Colored	\$ 4.33	1,200 ft	\$ 5,196.00
56	Drop Ship	KH-DP50-600 - Key Hose ECO-10, 5" DJ Lightweight Rubber-Lined Attacke Hose Coupled 5" Storz	\$ 6.51	400 ea	\$ 2,604.00



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S1371-QUOTE



Subtotal:	\$ 40,370.93
Sales Tax:	\$ 0.00
Total:	\$ 40,370.93

Thank You For Your Business!

November 7, 2017 3:07:43 PM MST

AM 18-004

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